

Meeting Notice:

Pursuant to KRS 96.A, the TARC Board of Directors is to meet monthly. The next meeting will be held:

TARC Headquarters, 1000 W. Broadway, Louisville KY 40203 Board Room

Tuesday, July 27 at 1:30 p.m.

Pursuant to KRS 61.810, the Board may enter into Closed Session, but shall not take any action in a Closed Session.

Pursuant to the Americans with Disabilities Act, persons with a disability may request a reasonable accommodation for assistance with the meeting or meeting materials. Please contact Ashlie Woods at 502.561.5108. Requests made as early as possible will allow time to arrange accommodation.

Meeting Instructions:

Broadcast via Facebook Live at: facebook.com/ridetarc

Audience and/or TARC staff can join via Facebook Live, public comments will be accepted via Facebook Messenger, by calling 502-585-1234 or at www.ridetarc.org

Join Zoom Meeting:

https://zoom.us/i/97761383639?pwd=SzRBZ2ZtS3VJVE5yODA0MjY2a3FPdz09

Meeting ID: 977 6138 3639

Passcode: 768767

One tap mobile: +13017158592,,97761383639#



Agenda – July 27, 2021

l.	Quorum Call/Call to Order	Mary Morrow	1:30
II.	Approval of June Meeting Minutes Approval of June Special Meeting Minutes	Board of Directors	1:35 – 1:40
III.	Staff Reports and Presentations 1. June Performance Report 2. Update on end of year Financial Statements	Randy Frantz Tonya Carter	1:40 – 2:00
IV.	 Action Items a. Resolution 2021-22 Website Design and Hosting b. Resolution 2021-23 Change Order: Dispatch Office Renovations c. Resolution 2021-24 Ellipse/Hitachi Annual Maintenance Services d. Resolution 2021-25 Cosol-Training Services for Ellipse-Hitachi e. Resolution 2021-26 Rolling Stock: AC Parts and Supplies f. Resolution 2021-27 Rolling Stock: Steering Parts and Supplies g. Resolution 2021-28 Updated TARC Agency Safety Plan h. Resolution 2021-29 Transit Scheduling Training and Professional Services 	Carrie Butler Geoffrey Hobin Geoffrey Hobin Geoffrey Hobin Maria Harris Maria Harris Carrie Butler/Lorri Lee Aida Copic	2:00 – 2:45
V.	Old Business		
VI.	New Business a. Adhoc Committee for Officers and Committees		
VII.	Chair's Report	Mary Morrow	2:45 – 2:50
VIII.	Public Comment	Pat Mulvihill	2:50 – 2:55
IX.	Proposed Agenda Items a. Resolution for Board Member Charles Rogers	Carrie Butler	2:55 – 3:00
X.	Adjournment	Mary Morrow	3:05

June 2021 Board Meeting Minutes



The Board of Directors of Transit Authority of River City (TARC) met on Tuesday, June 22, 2021 at 1:30 P.M. via Zoom conference due to the governmental social distancing constraints, pursuant to electronic notice to all Board Members.

Board Members Present

Mary Morrow John Launius J.C. Stites Ted Smith Charles Rogers Gary Dryden Tawanda Owsley

Quorum Call

Chair Morrow called the meeting to order at 1:32 P.M.

Adoption of Minutes

The motion was duly moved for the May 2021 Board Meeting minutes by John Launius and seconded by Ted Smith. Board of Directors unanimously accepted the May 2021 Board Meeting minutes.

Staff Reports-

Welcome to the Board, Tawanda Owsley, our newest Board Member!

TARC Monthly Performance Report

Presented By: Randy Frantz

See Powerpoint presentation

MV Transportation Update

Presented By: Lisa Kelliher

See Powerpoint presentation

Financial Summary

Presented By: Tonya Carter May 2021

- Passenger Fares are over budget \$28,917 mainly due to budget projection on COVID-19 impact.
- Paratransit Fares are under budget \$20,567 mainly due to budget projection on COVID-19 impact.
- Federal Reimbursement Funds FTA is under budget \$5,327,887 due drawing down funds in prior months
- Direct labor is over budget \$116,278 and total labor is over budget \$111,431 due to holiday pay projection and overtime.



- Fringe & Benefits are over budget \$125,519 mainly due to Medical and Workers Compensation.
- Purchased Transportation is under budget \$536,930 mainly due to revenue hours.
- YTD Purchased Transportation is under budget \$4,300,242 mainly due to budget projection on COVID-19 impact.
- Depreciation Expense is under budget \$1,260,701 mainly due to capital expenditures not in line with budget projections.
- Overall we had a \$155,662 unfavorable balance for the current month on the Statement of Revenues – Expenses. This brings the unfavorable year-to-date balance to \$164,533.
- May MTTF budget projection for revenue deposits is over budget \$8,435,625 year-to-date mainly due to receiving an additional \$2,000,000 plus in July, April and May. We currently have a favorable balance before capital year-to-date of \$8,271,092 due to the MTTF revenue deposits.
- MTTF net profit fees are up \$6,868,871 and employee withholdings are up \$176,165 year to date compared to last year.
- Total Capital Contributions are under budget \$5,834,247 for the current month and under budget \$17,600,676 year-to-date mainly due to the timing of spending grant funds.
- Total Capital Expenses are under budget \$198,745 for the current month and under budget \$1,063,953 year-to-date. Bringing the year-to-date balance after capital items are applied to an unfavorable balance of \$8,472,849 mainly due to capital contributions being less than depreciation expenses.

Board Resolutions

Resolution 2021-19 - Travel Policy (Amended)

Presented by: Pat Mulvihill

A Resolution amending and readopting the Transit Authority of River City (TARC) Travel Policy and Regulations (Travel Policy).

The motion was duly moved by Charles Rogers and seconded by JC Stites and approved.

Resolution 2021-20 Company Car Policy

Presented by: Pat Mulvihill

A Resolution amending and readopting the Transit Authority of River City (TARC) Company Car Policy (Car Policy).

The motion was duly moved by and John Launius and seconded by Charles Rogers and approved.



Resolution 2021-21 Studio Kremer (2nd year)

Presented by: Geoffrey Hobin

A Resolution authorizing the Executive Director to add \$300,000 to the value of our contract with Studio Kremer Architects for Architectural & Engineering Consulting services to a new not to exceed total of \$600,000.

The motion was duly moved by Charles Rogers and seconded by John Launius and approved.

New Business

- We will be holding a special Board meeting on June 30th at 3:30 p.m. to go into Executive Session to discuss pending litigation.
- We are having a celebration event for our new buses received through VW settlement funds on July 1st at 9:30 a.m.

Chair's Report

Last month, TARC received a request to extend TARC and TARC3 services to just past the Gene Snyder on Shelbyville Rd. This was in order to better accommodate the growth in homes and businesses in that area over the years. This request came from a dedicated citizen who has worked to gather input and feedback from his neighbors in that area.

We are so grateful for his dedication and patience as he and his neighbors have made this request repeatedly and it is our intent to be able to meet this request, we just cannot do so immediately as we heard earlier in our meeting today that staffing challenges at TARC right now are certainly limiting our ability to extend any services but we do want to make sure that these good people know is that as we work to recover from Covid-19 pandemic and to get back to full staff we will be hoping to meet the needs of our customers and we will certainly include this request in our immediate planning efforts. Thank you again, Mr. Massengale and your family and all of the neighbors and citizens who are involved. We appreciate so much when we get the outreach from citizens and the community.

Public Comment

Presented By: Pat Mulvihill

• "Thanks, TARC"

Proposed Agenda Items

• Website design consulting services Resolution

<u>Adjournment</u>

Chair Morrow made a motion to adjourn	at 3:05 p.m.	which was	moved by	Carla De	earing and
seconded by Ted Smith and approved.			_		

Mary Morrow	 Date
Chair	





The Board of Directors of Transit Authority of River City (TARC) met on Wednesday, June 30, 2021 at 3:30 P.M. via Zoom conference due to the governmental social distancing constraints, pursuant to electronic notice to all Board Members.

Board Members Present

Mary Morrow John Launius J.C. Stites Ted Smith Charles Rogers Gary Dryden Carla Dearing

Quorum Call

Chair Morrow called the meeting to order at 3:33 P.M.

Closed Session

Chair Morrow asks for a motion to move into closed session pursuant to KRS 61810 part C to discuss pending litigation against/on the behalf of Public Agency at 3:33 p.m.

The motion to move into closed session was moved by Chuck Rogers and seconded by Carla Dearing and accepted.

Reconvene from closed session– Note that no action was taken.		
Mary Morrow	Date	
Chair		



BOARD OF DIRECTORS UPDATE JULY 27, 2021





MISSION STATEMENT & SUCCESS FACTORS

DELIVER TRANSPORTATION SERVICES THAT ENHANCE THE GREATER LOUISVILLE COMMUNITY



Deliver Quality Services

- Safe
- Accessible
- Sustainable



Support the Community's Well Being

- Program Involvement
- Workforce & Economic Development
- Outreach



Focus on Rider Needs

- Voice of the Customer
- Dependability
- Frequent, Fast, & Direct



Engage an Effective Team

- Promote Transparency
- Training & Development
- Opportunities for Growth



Maintain Adequate Financial Resources

- MTTF, Revenue, Expenses
- Fund Capital Needs
- Prudent Contractual Management



Explore Visionary Opportunities

- Long Range Planning
- Transformative Technology
- Multimodal Trends



HIGHLIGHTS

SINCE THE LAST BOARD MEETING.....

- Focused efforts on hiring, and 20 Coach Operators started on July 19th
- Celebration of new buses on July 1st
- Letter sent to TARC3 customers
- Harassment Prevention training classes starting next week
- Kicked off Long Range Plan project











TRANSTRACK UPDATE











TARC (FIXED ROUTE) OPERATOR STAFFING

Budgeted: 376

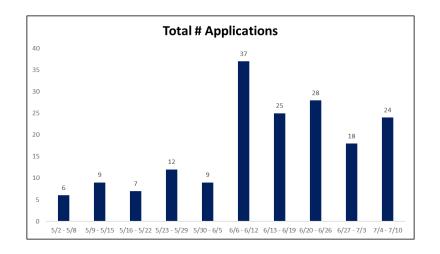
Total Operators: 331

Delta: 45

Available Operators: 327

Delta: 49

142 applications received since 5/30



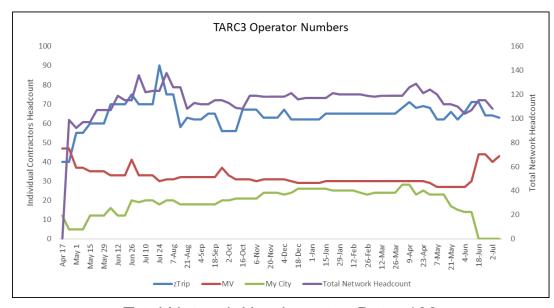
- New hire class began 7/19
- Extended radio promotion, 482 spots
- Revamped training
- Experiencing delays in CDL Permit testing

Of those 142 applications.....

- 18 scheduled to begin 7/19 class
- 37 in preemployment drug screen or testing
- 25 pending background checks
- 15 new, scheduling interviews
- 41 not selected for variety of reasons



TARC3 (PARATRANSIT) OPERATOR STAFFING



Total Network Headcount to Date: 108

Operator Updates

- 7 operators hired since May
- 2 currently in training, 3 scheduled for training
- 12 new applications currently in review

Staffing / Service Actions

- Recruiting partnerships with local organizations
- \$500 employee referral bonus
- \$1,000 new employee sign on bonus
- Utilizing external job placement websites
- Bringing in 8 skilled drivers from outside markets
- Working to onboard two subcontractors
- Contacting recent TARC retirees



RIDERSHIP FOR JUNE

FIXED ROUTE

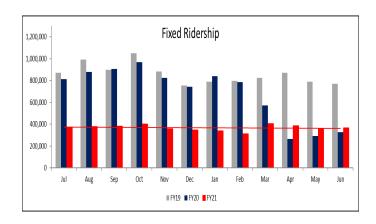
Monthly

364K Flat VLM +11% VLY

YTD

4.4M

-47% VLY



PARATRANSIT

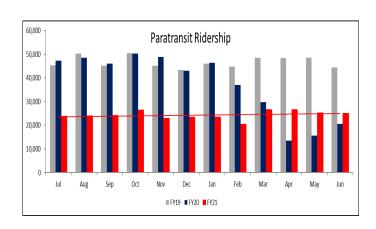
Monthly

25.0K Flat VLM +21% VLY

YTD

292K

-38% VLY





ON-TIME PERFORMANCE FOR JUNE

FIXED ROUTE

Monthly

YTD

82%

+2 Pts VLM +7 Pts VLY 80%

-1 Pts VLY

PARATRANSIT

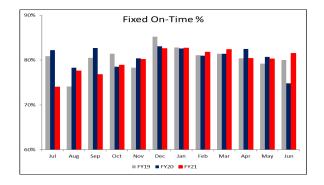
Monthly

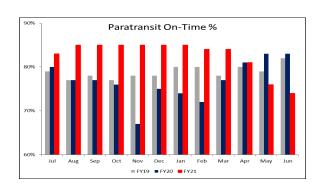
YTD

74%

-2 Pts VLM -9 Pts VLY 83%

+7 Pts VLY





Current Detours

Long Term:

Line 15 VA construction

Line 71 Middle Rd. Construction

Short Term:

Line 12 Slevin/25th Construction

Line 23 On/Off Lane closures West End

Line 27 Preston/Hill Construction

Line 43 2nd St. PM Rush Hour traffic concerns



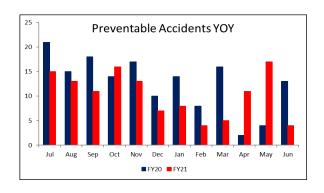
SAFETY FOR JUNE

SAFETY PREVENTABLE ACCIDENTS

Monthly YTD

-77%VLM -70% VLY

24 -18% VLY

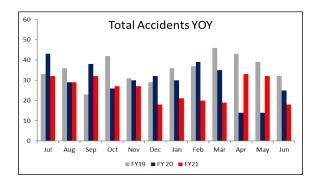


SAFETY ACCIDENTS TOTAL

Monthly YTD

-43% VLM -28% VLY 308

-14% VLY

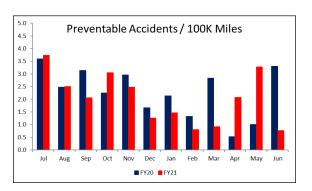


PREVENTABLE ACCIDENTS / 100K MILES

Monthly YTD

-76%VLM -76% VLY 2.0

-13% VLY





CUSTOMER SERVICE COMPLAINTS FOR JUNE

FIXED ROUTE

Monthly

YTD

455 ‡

+24% VLM +75% VLY 4.6K

-14% VLY

PARATRANSIT

Monthly

YTD

340

+36%VLM +190% VLY 2.0K

-43% VLY

COMPLAINTS / 1,000 RIDERS

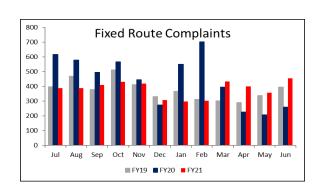
Monthly

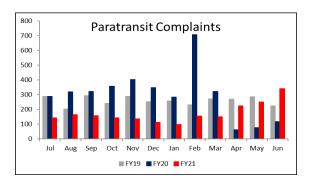
YTD

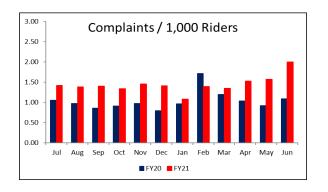
2.0

+27% VLM +85% VLY 1.4

+40% VLY











THANK YOU

MEMORANDUM



To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-22 Website Design and Hosting (RFP 20211041)

TARC released a Request for Proposal (RFP) on March 26, 2021 seeking website design and hosting services. Fourteen (14) proposals were received from qualified and responsive firms. The evaluation committee made up of five (5) TARC team members, evaluated and scored all proposals according to the criteria provided in the solicitation. The top-ranking proposals were received from:

- Trillium Solutions Inc.
- Planeteria Media
- ZED Digital

After the preliminary scoring of proposals and as part of the procurement process, a presentation and interview were conducted. All three (3) presenters provided clarifications to the evaluation committee's questions. At the end of the presentations, the evaluation committee members deliberated, evaluated and scored according to the same evaluation criteria prescribed in the solicitation. Planeteria Media received the highest score and its proposed pricing is below our internal independent cost estimate, as indicated below:

- Website Design and Redevelopment One-time Cost \$52,250.00
- Annual Hosting and Managed Maintenance Cost \$5,760.00 per year for a 5-year total cost of \$28,800.00
- Other work as requested Cost Per Hour \$110.00

The Review Committee recommends the Website Redevelopment project be awarded to Planeteria Media. Planeteria Media's proposal for Website Redevelopment is determined to be fair, reasonable and the most favorable to TARC's operations.

This resolution requests the Board of Directors to authorize the Executive Director to enter into a fixed-price agreement for the redevelopment of TARC's website and shall include recurring service support and maintenance for the website for a total of five (5) years. Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021-22 Website Redevelopment, Support and Maintenance

A Resolution authorizing the Executive Director to enter into a fixed-price website redevelopment agreement with Planeteria Media based upon the proposed statement of work and price submitted by Planeteria to the RFP for Website Redevelopment:

WHEREAS, TARC seeks a contractor to provide and assist TARC with website redevelopment as well as recurring and on-going support and maintenance services for TARC's website; and,

WHEREAS, TARC received the statement of work and the pricing proposal from Planeteria and it was determined out of the three finalists to be the most responsive, responsible and fair and reasonably priced below TARC's internal cost estimate for such services; and.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to enter into a fixed-price agreement with Planeteria Media based upon the attached bid pricing for a project amount of \$52,250.00 with an additional five (5) years in annual support and maintenance services for the website at \$5,760 annually (i.e. \$28,800 over 5 years), plus any additional work requested by TARC, which will be provided in writing, at an hourly rate of \$110.00 for a total not to exceed amount of a fixed sum of \$81,050.00 plus any other monies for additional work as requested by TARC.

Mary Morrow, Chair of the Board of Directors

ADOPTED THIS 27th DAY OF JULY 2021



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021 – 23, Change Order for Contract 2020642, Renovation of Dispatch

Office

On March 23, 2021, TARC awarded contract 2020642, Renovation of TARC's Dispatch Office, to Churchill McGee. As bid, the project included selective demolition and renovation of the existing Dispatch Office in our Operations Building. New flooring was included in the scope of work. The contract price, including a ten percent contingency, was \$163,735.00.

Shortly after demolition began we received a call from Churchill McGee's project manager explaining that when workers removed the rubber tile from the floor for replacement, a layer of older vinyl tile began to tear and come up with it. Out of an abundance of caution, work was stopped and McCall and Spero Environmental, an accredited testing laboratory, removed samples of the tile and the tile mastic to test for asbestos. Two days later we received the test results from the lab. While no asbestos was found in any tile samples, the tile mastic or adhesive was found to contain approximately 3% chrysotile asbestos.

Asbestos is a health risk when it becomes airborne and can be inhaled. There was no risk of exposure associated with the mastic prior to this demolition, since the mastic was not exposed and not friable. To avoid any risk whatsoever of disturbing the mastic during demolition, TARC chose to follow common abatement procedures. We authorized Churchill McGee to contract with a firm qualified to perform asbestos abatement.

The total cost of the abatement, including the cost to remove and relocate furniture, exceeds our contingency on this project by \$2,774.50. At this time I ask for your approval to increase the not to exceed amount of our contract with Churchill McGee by \$10,000. The increase will cover the abatement and any additional changes to scope we may encounter prior to completion of the project.

Attached to this memo is a resolution requesting your approval of a change order to contract 2020642 in the amount of \$10,000.00. If you approve, the new contract total will be \$173,735.00. We have available funding to obligate towards this change order.

Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021-23 Contract 2020642, Renovation of TARC Dispatch Office

A Resolution authorizing the Executive Director to issue a change order to contract 2020642 with Churchill McGee for \$10,000.00, increasing the total not to exceed value of the contract to \$173,735.00.

WHEREAS, TARC awarded contract 2020642, Renovation of TARC's Dispatch Office on March 23, 2021; and

WHEREAS, the unintended disturbance of original tile flooring in the office revealed a potential risk of exposure to asbestos; and

WHEREAS, TARC proceeded with its contractor to have multiple samples tested; and

WHEREAS, there was no detectable asbestos in floor or ceiling tiles, but there was a detectable amount of 3% chrysotile asbestos in the tile mastic; and

WHEREAS, in order to reduce the very low risk of exposure to zero, TARC authorized Churchill McGee to contract with a firm qualified to perform asbestos abatement; and

WHEREAS, the abatement cost exceeded TARC's contingency amount for this project; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to issue a change order to contract 2020642 with Churchill McGee for \$10,000.00, increasing the total not to exceed value of the contract to \$173,735.00.

Mary Morrow, Chair of the Board of Direct	ors
ADOPTED THIS 27 th DAY OF JULY 2021	



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-24 Sole Source 20211525 Ellipse Annual Licensing Fees

TARC's enterprise-wide resource planning system, Ellipse, was originally procured and awarded through a competitive bidding process in early 2000. Ellipse provides an enterprise resource planning function and controls TARC's maintenance management, purchasing, materials management, accounting, budgeting, payroll, human resources, training records and grants management. The system was implemented in 2002 and later upgraded in 2018. The software product has been bought and sold over this time period; the current owner and contract holder is Hitachi Power Grids (Hitachi).

The most recent upgrade and contract terms for maintenance and licensing was included in Resolution 2016-26 (a two year term with options for \$1,878, 500) which was subsequently amended by Resolution 2017-37 for an additional \$750,000 and then Resolution 2018-37 approved the last year of the term at \$750,000.

In order to meet TARC's asset management and state of good repair requirements, continued use of the Ellipse software system is necessary. In May 2021, TARC asked Hitachi for a sole source quote for the continued licensing and support of the Ellipse software system. Based on our request, Hitachi provided the following pricing for the upcoming five (5) years. Beginning July 1, 2021, our agreement with Hitachi will be renewable annually. TARC also requested a change in the billing cycle from annual to quarterly invoicing. Hitachi has agreed to the requested change.

YEAR	2021	2022	2023	2024	2025
ESCALATOR	5%	5%	5%	5%	5%
ANNUAL FEE	\$145,364.10	\$152,632.31	\$160,263.92	\$168,277.12	\$176,690.97

The Purchasing Department performed a pricing analysis and an Independent Cost Estimate for the licensing fees and found that the price provided is fair and reasonable and is recommending the award of an agreement for Ellipse Software Licensing to Hitachi.

This resolution requests the Board of Directors authorize the Executive Director to enter into a licensing agreement with an initial term of one (1) year and an option of four (4) one-year terms with Hitachi for Ellipse ERP Software for a not to exceed amount of \$803,228.42.

Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021-24 Ellipse Software Licensing

A Resolution authorizing the Executive Director to enter into a contract with an Initial Term of one (1) year with an Option of four (4) one-year terms for Ellipse Software and Licensing.

WHEREAS, TARC seeks an enterprise resource planning software firm to provide and assist TARC with its Financial and Operational resource software system needs; and,

WHEREAS, a sole source quote request for pricing proposal was requested on May 25, 2021; and

WHEREAS, TARC received a proposal from Hitachi Power Grids, which was deemed responsible and responsive; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to enter into a contract with an Initial Term of one (1) year with an Option of four (4) additional one-year terms with Hitachi Power Grids based upon Price Sheet herein for Ellipse Software and Licensing for a not-to-exceed amount of \$803,228.42.



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-25 Cosol /AddOns Additional Services for Ellipse Training

Ellipse software is used as TARC's enterprise resource planning system, which includes purchasing and materials management. This system is critical for the team members in the Purchasing Department. Over the past year, the Purchasing team, which includes a Director, four buyers / contract coordinator, and parts clerks has faced a series of retirements leaving the current team in place with a fairly significant need for training on Ellipse. Providing continual support and professional development of staff is essential in order to achieve and maintain all of our assets in a state of good repair.

In addition to our support agreement with Hitachi (see Resolution 2021-24), TARC also maintains a software support agreement with Cosol (formerly Add Ons, see Resolution 2021-03) for software support and hosting, with training and other services as an additional scope of work at a set hourly rate. For this training for the Purchasing team, TARC requested a proposal from Cosol, formerly AddOns, our host and supplier of consulting services for Ellipse. A Statement of Work (SOW) with pricing was provided by Cosol. The SOW was negotiated to our satisfaction, and a pricing analysis was performed to ensure that the pricing is fair and reasonable.

The price quoted to provide this training is \$21,000, as noted in the attached Statement of Work. That price does not include travel expenses, which should in no case exceed \$3,500.

This resolution requests that the Board of Directors authorize the Executive Director to enter into a one-time additional services agreement with Cosol for a total not to exceed \$24,500. Please call me at 561-5100 if you have any guestions. Thank you.



RESOLUTION 2021-25 Additional Services for Ellipse Training

A Resolution authorizing the Executive Director to enter into a one-time additional services agreement with Cosol based upon the attached Statement of Work for a total not to exceed \$24,500.

WHEREAS, TARC reaffirms its desire to achieve the goals established in our Transit Asset Management (TAM) Plan; and

WHEREAS, TARC acknowledges that it is vital for staff, especially new staff, to receive appropriate and complete training on the use of our asset management system; and,

WHEREAS, the staff of TARC's Purchasing Department, which manages the foundation of our asset management system, are all new within the past year; and,

WHEREAS, TARC requested a proposal from Cosol, formerly AddOns, our host and supplier of consulting services for Ellipse; and,

WHEREAS, Cosol provided a Statement of Work (SOW) with pricing; and,

WHEREAS, TARC reviewed and negotiated adjustments to the SOW, and found the pricing proposal to be responsive and responsible;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized Director to enter into a one-time additional services agreement with Cosol based upon the attached Statement of Work for a total not to exceed \$24,500.

ADOPTED THIS 27th DAY OF JULY 2021

Mary Morrow,	Chair of the	Board of Directors



STATEMENT OF WORK #20210601-TARC

This Statement of Work ("SOW"), presented to Transit Authority of River City ("Customer") for Purchasing Team Training is dated June 28th, 2021, is attached to and incorporated into that certain Master Customer Agreement dated January 15th, 2018, by and between AddOns, Inc. ("AddOns") and Customer (the "Agreement"). Terms used in this SOW and not otherwise defined shall have the meanings set forth in the Agreement.

INFORMATION			
SOW Valid Through Date	06/30/2021		
Customer Contact	Geoffrey Hobin		
Work Performance	Onsite; 2 weeks		
Location	Olisite, 2 weeks		
AddOns Project Lead	Hugh Downing		
Change Approver	Geoffrey Hobin		
Invoice Contact	ghobin@ridetarc.org		
Invoice Email Address	ghobin@ridetarc.org		
Acceptance Criteria	Signed Document or Purchase Order		
Acknowledge Receipt	Email confirmation		

Overall Objectives

Problem:

TARC Purchasing Department personnel are new to the organization and to Ellipse, with all having been hired in the last 9 months. Department personnel have not received Ellipse training and lack the experiential knowledge that allows for fast and efficient workflow and completion of tasks. Lack of organizational training increases the risk for lower productivity (and profitability), lower quality of work, incorrect documentation and data, compliance risk, and error.

Topics to be covered:

- General Ellipse Navigation
- Warehouse Training
- Inventory Training
- Catalog Training
- Purchasing Training

Benefits:

- Team members will be more self-sufficient in their daily activities, reducing the need for excessive supervision and increasing productivity. Training will improve employee skills and knowledge, and as a result, build confidence in their abilities and interaction with Ellipse.
- Training will drive uniformity and the standardization of work processes, therefore reducing error and encouraging the correct purchasing and approvals routing.
- Training increases efficiency and performance and encourages employees to work more effectively
- Training shows employees they are valued, increases job satisfaction, and increases morale and workplace capabilities

Other Project Specifics

- AddOns Consultant will require one week of prep time to prep courses, breaks, plan exercises, review TARC data and objectives
- Project includes travel time to and from site

Overall Plan / Timeline / Deliverables



General Ellipse Training

Topics

Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand Ellipse as an Enterprise Asset Management system
- Monitor and manage inventory levels accordingly as demand dictates
- Navigate Ellipse
- Describe the Requisition/Authorization process
- Request Materials and Services
- Look up Inventory Items
- Describe the Authorization process
- Approve Transactions
- Review and run Reports

Module 1: Ellipse Overview

Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand what an Enterprise Asset Management System is
- Understand the benefits of Ellipse
- Understand Ellipse Streams and responsibilities
- Understand the transactional process of Ellipse

Module 2: Ellipse Navigation

Learning Objectives:

Upon completion of this module, participants will be able to:

- Log onto/off Ellipse
- Launch Programs
- Set up Program Favorites
- Navigate Program Screens and Data Grids
- Use Online Help
- Configure Employee Settings
- Review Process Model Diagrams

Module 3: Requisition Materials & Services

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Requisitioning process
- Understand Stock vs. Purchase Requisitions

8040 Southpark Lane Littleton, CO 80120 303.406.4000 addonsinc.com **Duration: .5 hours**

Duration: 1 hour

Duration: 2 hours



- Understand the difference between discreet Purchase Order vs Blanket Purchase Order
- Create Stock Code Requisition
- Locate Parts and Materials
- Create Purchase Requisition
- Create Credit Requisition
- Describe the Authorization process
- Approve Transactions
- Review Transaction History

Module 4: Reporting

Learning Objectives:

Upon completion of this module, participants will be able to:

- Search for Reports
- Download or export Reports
- Run Reports
- Review Reports

Warehouse Training

Topics

Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand the Warehouse process and responsibilities in Ellipse
- Review and issue items (FIFO)
- Review and issue items
- Receive goods items
- Manage discrepancies
- Review purchase orders and invoices
- Manage returns to suppliers
- Cancel receipts
- Manage warehouse transfers
- Manage items returned to the warehouse
- Perform stocktakes
- Manage bulk materials
- Create work orders
- Cycle counts
- Physical Inventory (Every year)

Module 1: Overview Duration: .5 hours

Duration: .5 hours



Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand the Warehouse process and responsibilities in Ellipse
- Understand inventory accuracy
- Conduct physical inventory annually

Module 2: Manage Issues

Duration: 1.5 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand issuing process
- Issue items from the warehouse
- Issue items against a requisition

Module 3: Receive Stock/Non-Stock from Supplier

Duration:1.5 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the receiving process
- Understand the importance of 3-Way Match
- Understand the return items to warehouse process
- Print receiving reports and receive goods purchase orders
- Receive items to the warehouse

Module 4: Manage Discrepancies/Mismatches

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand quantity, price and order mismatches
- Investigate mismatches
- Record resolution of quantity and order discrepancies

Module 5: Manage Returns to Supplier

Duration: 1.5 hours

Learning Objectives:

- Understand the cancel receipt process
- Understand the return to supplier process
- Search and review purchase orders/invoice
- Cancel receipts
- Return items to a supplier



Module 6: Manage Warehouse Transfers

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand warehouse transfer process
- Create, issue, and receive warehouse transfers

Module 7: Perform Stocktake

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Stocktake process
- Print cycle count task sheets
- Perform cycle counts
- Acquit cycle count

Module 8: Manage Bulk Materials

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the bulk materials process
- Create bulk material type
- Create usage sheet
- Enter bulk material Issues
- Review bulk material totals
- Monitor fuel & oil totals

Module 9: Create/Review Work Orders

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand work order process
- Review work orders
- Create corrective work orders
- Create a requisition against work orders
- Completion of work orders

Inventory Training

Topics

Learning Objectives:

Upon completion of this course, participants will be able to:

Duration: 1.5 hours

Duration: 1.5 hours

Duration: 1 hour

Duration: 1 hour



- Understand the Inventory Management role and responsibilities in Ellipse
- Create Recommended Orders
- **Process Recommended Orders**
- Maintain Inventory Information
- Manage Cycle Counts
- Manage Repairable Items

Module 1: Overview

Duration: .5 hours

Learning Objectives:

Upon completion of this course, participants will be able to:

Understand the Inventory Management process and responsibilities in Ellipse

Module 2: Process Recommended Order

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Recommended Order process
- Review Recommended Orders
- Process Unactioned Recommended Orders
- **Update Recommended Orders**
- Cancel Recommended Order

Module 3: Procure Stock Items

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Stock Item procurement process
- Create Recommended Orders

Module 4: Maintain Inventory Information

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the purpose of maintaining Inventory Information
- Manage Price Adjustments
- Maintain ROP/ROQ Forecasting
- Manage Inventory Replenishment

Module 5: Manage Cycle Counts

Duration: 1.5 hours

Learning Objectives:



Upon completion of this module, participants will be able to:

- Understand the Stocktake process
- Manage Count classification
- Manage Count frequencies
- Manage Stocktake calendar
- Identify items to count

Module 6: Repairable Item Management

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the RIM process
- Create Repair Requests
- Managing Repair Requests
- Issuing Repair Requests
- Monitoring Repairable Items

Catalog Training

Topics

Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand Catalog Management procedures
- Create and Maintain District Stock Codes
- Administer Catalog Standards

Module 1: Overview

Duration: .5 hours

Learning Objectives:

Upon completion of this course, participants will be able to:

• Understand Catalog Management procedures

Module 2: Create/Maintain Catalog Items

Duration: 2 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Create stock codes
- Maintain stock codes

Module 3: Administer Catalog Standards

Duration: 1.5 hours



Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the purpose of catalog standards
- Manage catalog templates
- Maintain product services categories
- Maintain standard item names
- Maintain notification events

Purchasing Training

Topics

Learning Objectives:

Upon completion of this course, participants will be able to:

- Understand the role and responsibilities of Purchasing
- Manage Suppliers
- Manage Purchasing Information
- Procure Stock Items
- Process Purchase Requisitions
- Maintain/Expedite Purchase Orders
- Manage Item/Quantity/Price Mismatches
- Manage Outstanding Order Discrepancies
- Review Work Orders

Module 1: Overview

Duration: .5 hours

Learning Objectives:

Upon completion of this course, participants will be able to:

• Understand the Purchasing process

Module 2: Manage Suppliers

Duration: 2 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Supplier Master Data
- Create, review and modify a Supplier
- Manage the two-step Approval process

Module 3: Manage Purchasing Information

Duration: 2 hours

Learning Objectives:



- Maintain Standard Clauses
- Maintain part number information
- Maintain preferred Suppliers
- Maintain PO Narratives

Module 4: Manage Recommended Orders

Duration: 2 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Recommended Order process
- Review Recommended Orders
- Process Unactioned Recommended Orders
- Update Recommended Orders
- Cancel Recommended Order

Module 5: Procure Stock Items

Duration: 2 hours

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand the Procure to Pay Process
- Review Purchase Orders
- Create Recommended Orders
- Create and send request for Quotes
- Evaluate Quotes
- Create Purchase Orders
- Recycle Recommended Orders
- Delete Purchase Orders

Module 6: Process Purchase Requisitions

Duration: 2 hours

Learning Objectives:

- Review outstanding Requisitions
- Create and send request for Quote
- Evaluate Quotes
- Finalize Requisitions to Purchase Orders
- Process Approvals
- Cyclic Order transmittal
- Ad hoc Order transmittal
- Review Purchase Orders
- Delete Purchase Orders



Review Invoices against a requisition

Module 7: Maintain Purchase Order

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand reasons to modify a Purchase Order
- Modify Purchase Orders
- Cancel Purchase Orders
- Change Order transmittal

Module 8: Expedite Purchase Order

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Generate outstanding Order reports
- Investigate Purchase Orders
- Transmit expedite letter to Suppliers
- Modify expedite details on Purchase Orders

Module 9: Manage Invoice Item/Price/Quantity Mismatch

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Investigate Discrepancies
- Record outcomes

Module 10: Manage Outstanding Order Discrepancies

Duration: 1 hour

Learning Objectives:

Upon completion of this module, participants will be able to:

- Understand Discrepancy reasons
- Review Discrepancies
- Investigate Discrepancies

Module 11: Create/Manage Purchasing Agreement

Duration: 2 hours

Learning Objectives:

- Understand the Purchasing Agreement process
- Create Agreements



Manage Agreements

Module 12: Review Work Orders	Duration: .5 hours
-------------------------------	--------------------

Learning Objectives:

Upon completion of this module, participants will be able to:

• Review Work Orders

	Commercials			
Product / Version	Evergreen			
Pricing	Category Milestone 1: Project Kick Off Milestone 2: Project Closure Total	\$10,500.00 \$10,500.00 \$21,000.00		
	Travel Expenses (airfare, hotel, per diem; Estimated \$3,500)	Billed as actual		
Invoice Trigger/Completion Criteria	Project Kick Off: \$10,500.00 Project Closure: \$10,500.00			
Customer PO Required	Customer PO Required? ☐No ☐Yes If yes, customer will issue AddOns a Purchase Order nursigning and delivering this SOW.	nber within 10 business days of		
Proposed Start Date Proposed Completion	August 9 th , 2021 August 20 th , 2021			
Date Hours Not to Exceed	N/A			
Inclusions	 Onsite delivery of training as detailed above by for consecutive weeks based on an 8 hour work day Monday and Friday Digital files/links for Quick Reference Guides predicted time to and from site One week of Training Prep Demonstration and user exercises will be incorporately applicable 	with travel to and from site sented during training		
Exclusions	 Report Development Business Process Review, Analysis, or Changes Printed training materials Recording of Training sessions Development or implementation of new modules Data Cleansing 	s/functionality		
Assumptions	 Training attendees will have access to computers in training exercises 	s in training courses to participate		



	•	Key stakeholders identified for training will make attendance at training sessions a priority.	
Other Project Specific Notes	N/A		

Terms & Conditions:

- 1. This SOW is valid only if signed by Customer and delivered to AddOns by the above "SOW Valid Through Date."
- 2. Intellectual property developed under this SOW will remain the property of AddOns and Customer retains the right to use such intellectual property only as expressly set forth in this SOW.
- 3. Payment Terms: payments due within 30 days of invoice; all contracts are subject to a yearly CPI increase.

Signature and Acceptance:

Customer hereby accepts the provisions of this SOW and agrees to purchase the services and/or products as stated herein. Customer further affirms and agrees to comply with the applicable terms and conditions set forth in the Agreement.

Customer Signature:	AddOns, Inc. Signature:
Print Name:	Print Name:
	Greg DelGaudio
Title:	Title:
	CSO
Date:	Date:



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-26 Air Conditioning Parts and Supplies (IFB 20211683)

On May 6, 2021, TARC released an Invitation for Bid 20211683 for Air Conditioning Parts and Supplies which included thirty-eight (38) inventory parts. The solicitation intent is to award the contract to the lowest bidder or bidders. On June 3, 2021, we received responses from five (5) qualified bidders and evaluated all the bids based on the requirements and lowest bid proposed.

Based upon the requirement of the solicitation and the proposed lowest bids, the procurement department evaluated the following proposals as being deemed responsive and responsible. The selection was made and the intent to award to multi-vendor based on lowest pricing to the following responsive bidders:

- Gillig LLC
- Mohawk Manufacturing and Supply Company
- Muncie Transit Supply
- Southern Coach Parts Company
- Thermo King Midwest, Inc.

Procurement Department proposes a multi-vendor award contract of Air Conditioning Parts and Supplies to the above vendors to enter into a 3-year initial term and two additional 1-year options with a not to exceed amount of \$300,237.75 for a total term of five (5) years.

	INITIAL TERM	1	OPTIONAL TERM			
YEAR 1 YEAR 2 YEAR 3			YEAR 4	YEAR 5	TOTAL	
\$51,177.46	\$55,271.66	\$59,693.39	\$64,468.86	\$69,626.37	\$300,237.75	

The Review Committee recommends the award of Air Conditioning Parts and Supplies to Gillig LLC, Mohawk Manufacturing and Supply Company, Muncie Transit Supply, Southern Coach Parts Company and Thermo King Midwest, Inc. The multi-vendor proposal for Air Conditioning Parts and Supplies is determined to be the most favorable to TARC's operations.

This resolution is requesting the Board of Directors to authorize the Executive Director to enter into a multi-vendor contract with an initial three-year term and two additional one-year options with the responsive bidders listed directly above. Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021-26 Air Conditioning Parts and Supplies

A Resolution authorizing the Executive Director to enter into a multi-vendor contract for an initial three (3) year term with two additional one (1)-year options with Gillig LLC, Mohawk Manufacturing and Supply Company, Muncie Transit Supply, Southern Coach Parts Company and Thermo King Midwest, Inc. based upon the attached bid pricing for Air Conditioning Parts and Supplies:

WHEREAS, TARC seeks a multi-vendor contract to provide and assist TARC with its Air Conditioning Parts and Supplies needs; and,

WHEREAS, a solicitation, Air Conditioning Parts and Supplies Invitation for Bid (IFB 20211683), was issued and advertised to the public on May 6, 2021; and,

WHEREAS, TARC received five (5) proposals for Air Conditioning Parts and Supplies (IFB 20211683) from Gillig LLC, Mohawk Manufacturing and Supply Company, Muncie Transit Supply, Southern Coach Parts Company and Thermo King Midwest, Inc., which were all determined to be responsive and responsible; and,

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to enter into a multi-vendor contract for an initial three (3) year term with two additional one (1)-year options with Gillig LLC, Mohawk Manufacturing and Supply Company, Muncie Transit Supply, Southern Coach Parts Company and Thermo King Midwest, Inc. based upon the attached bid pricing for Air Conditioning Parts and Supplies (IFB 20211683) for a not-to-exceed amount of \$300,237.75.

ADOPTED THIS 27th DAY OF JULY 2021

Mary Morrow, Chair of the Board of Directors

EXHIBIT B - GILLIG COSTS

COST SHEET

COMPANY NAME:	Gillig LLC
CONTACT NAME:	Chuck O'Brien, Vice President

CONTACT TELEPHONE: 800-735-1500

PART NO.	PART DESC	UM	UNIT	UNIT	UNIT	UNIT	UNIT
			BASE	BASE	BASE	PRICE	PRICE
		1	PRICE	PRICE	PRICE	YEAR	YEAR 5
			YEAR 1	YEAR 2	YEAR	4	
					3		
<u>1115</u>	ARMATURE	EA	\$331.32	\$347.89	\$365.28	\$383.54	\$402.72
7898	COUPLER	EA	\$92.25	\$96.86	\$101.71	\$106.79	\$112.13
8467	HARNESS	EA	\$114.48	\$120.20	\$126.21	\$132.52	\$139.15
8524	DRYER	EA	\$45.32	\$47.59	\$49.97	\$52.46	\$55.09
8775	HOSE	EA	\$280.00	\$294.00	\$308.70	\$324.14	\$340.34
8807	COVER	EA	\$466.23	\$489.54	\$514.02	\$539.72	\$566.71
17095	KIT	EA	\$377.99	\$396.89	\$416.73	\$437.57	\$459.45
20339	LUBRICANT	EA					
26377	COMPRESSOR	EA	\$429.23	\$450.69	\$473.23	\$496.89	\$521.73
36079	ARMATURE	EA	\$1,631.82	\$1,713.41	\$1,799.08	\$1,889.0	4 \$1,983.4
36178	VALVE	EA	\$21.38	\$22.45	\$23.57	\$24.75	\$25.99
48033	RING	EA	\$298.58	\$313.51	\$329.18	\$345.64	\$362.93
54924	KIT	EA					
55525	BLOWER	EA	\$74.73	\$78.47	\$82.39	\$86.51	\$90.83
58032	BELT	EA	\$49.90	\$52.40	\$55.01	\$57.77	\$60.65
58033	BELT	EA	\$56.00	\$58.80	\$61.74	\$64.83	\$68.07
<u>67025</u>	CONTROL	EA	\$555.19	\$582.95	\$612.10	\$642.70	\$674.84
69617	CLUTCH	EA	\$390.82	\$410.36	\$430.88	\$452.42	\$475.04
<u>70947</u>	COIL	EA	\$68.40	\$71.82	\$75.41	\$79.18	\$83.14
<u>72580</u>	KIT	EA	\$93.60	\$98.28	\$103.19	\$108.35	\$113.77
73593	VALVE	EA	\$524.35	\$550.57	\$578.10	\$607.00	\$637.35
<u>73594</u>	DISCHARGE	EA	\$358.18_	\$376.09	\$394.89	\$414.64	\$435.37
74237	LINE	EA	\$295.49	\$310.26	\$325.78	\$342.07	\$359.17
74989	VALVE	EA	\$291.27	\$305.83	\$321.13	\$337.18	\$354.04
75912	RING	EA					
<u>77248</u>	VALVE	EĄ	\$51.58	\$54.16	\$56.87	\$59.71	\$62.70
77271	SOLENOID	<u>EA</u>	\$160.36	\$168.38	\$176.80	\$185.64	\$194.92
79012	BLOWER	EA	\$ 211.24	\$221.80	\$232.89	\$244.54	\$256.76
79228	CLUTCH	EA	\$384.13	\$403.34	\$423.50	\$444.68	\$466.91
<u>79236</u>	SEAL KIT	EA	\$834.59	\$876.32	\$920,14	\$966.14	\$1,014.45
79574	BELT	EA	\$54.15	\$56.86	\$59.70	\$62.69	\$65.82

NOTE: Please add more lines for additional items or you may attach additional pages to this Cost Form

COMPANY NAME:	Gillig LLC
CONTACT NAME: _	Chuck O'Brien, Vice President
CONTACT TELEPH	ONE: 800-735-1500

5457115								
PART NO.	PART DESC	UM	UNIT	UNIT	UNIT	UNIT	UNIT	
			BASE	BASE	BASE	PRICE	PRICE	
			PRICE	PRICE	PRICE	YEAR	YEAR 5	
		1	YEAR 1	YEAR 2	YEAR	4		
70040		<u> </u>	<u> </u>	ļ	3			1
<u>79616</u>	DUCT	EA	<u> </u>					
79863	HOSE	EA	\$208.46	\$218.88	\$229.83	\$241.32	\$253.38	1
81067	HOSE	EA	\$ 210.10	\$220.61	\$231.64			1
82149	PULLY	EA	\$550.17	\$577.68	\$606.56		\$668.74	
<u>82150</u>	SEAL	EA	\$164.83	\$173.07	\$181.73	\$190.81	\$200.35	1
84475	MOTOR	EA	\$2,144.98				08 \$2,607	24
84476	MOTOR	EA	\$2,144.98	\$2,252.23				
		EA					<u> </u>	
		EA				· ·		1
		EA						1
		<u>EA</u>						
		EA						1
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						
		EA						

EXHIBIT B - COST

COST SHEET

COMPANY NAME: Muncie Reclamation and Supply dba Muncie Transit Supply

CONTACT NAME: Becky Huff

CONTACT TELEPHONE: 765-288-1971

DARTNO	T BART DEGG	1 1 10 7	1 11110		T	1 :	T
PART NO.	PART DESC	UM	1	UNIT	UNIT	UNIT	UNIT
			BASE	BASE	BASE	PRICE	PRICE
			PRICE	PRICE	PRICE	YEAR	YEAR 5
		1	YEAR 1	YEAR 2	YEAR	4	1
1115	ADMATUDE		No Bid	No Bid	No Bid	No Bid	No Bid
	ARMATURE	EA	\$94.47	\$99:19	\$104.15	\$109.36	
7898	COUPLER	EA	\$128.65	\$135.08	1.5		1 1 1 1 1 1 1
8467	HARNESS	EA	\$49.49	1 '	\$141.84	\$148.93	1,
8524	DRYER	EA		\$51.96	\$54.56	\$57.29	\$60.16
8775	HOSE	<u>EA</u>	No Bid	No Bid	No Bid	No Bid	No Bid
8807	COVER	<u>EA</u>	\$514.09	\$539.79	\$566.78	\$595.12	\$624.88
<u>17095</u>	KIT	<u>EA</u>	\$267.47	\$280.84	\$294.89	\$309.63	\$325.11
20339	LUBRICANT	EA	\$140.60	\$147.63	\$155.01	\$162.76	\$170.90
26377	COMPRESSOR	EA	\$294.27	\$308.98	\$324.43	\$340.65	\$357.69
36079	ARMATURE	EA	\$1,629.48	\$1,710.95	\$1,796.50	\$1,886.33	\$1980.64
<u>36178</u>	VALVE	<u>EA</u>	\$41.02	\$43.07	\$45.22	\$47.49	\$49.86
48033	RING	EA	\$302.15	\$317.26	\$333.12	\$349.78	\$367.27
<u>54924</u>	<u>KIT</u>	EA	No Bid	No Bid	No Bid	No Bid	No Bid
<u>55525</u>	BLOWER	EA	\$97.24	\$102.10	\$107.21	\$112.57	\$118.20
<u>58032</u>	<u>BELT</u>	EA	\$31.90	\$33.50	\$35.17	\$36.93	\$38.77
58033	BELT	EA	\$40.21	\$42.22	\$44.33	\$46.55	\$48.88
<u>67025</u>	CONTROL	EA	\$594.86	\$624.60	\$655.83		\$723.06
<u>69617</u>	CLUTCH	EA	\$409.44	\$429.91	\$451.41	1 .	\$497.68
<u>70947</u>	COIL	EA	\$72.50	\$76.13	\$79.93	\$83.93	\$88.12
72580	KIT	EA	\$78.11	\$82.02	\$86.12	\$90.42	\$94.94
<u>73593</u>	VALVE	EA	No Bid	No Bid	No Bid	No Bid	No-Bid
<u>73594</u>	DISCHARGE	EA	\$383.77		\$423.11		\$466.47
<u>74237</u>	LINE	EA	No Bid	No Bid		1 1	1. 1
<u>74989</u>	VALVE	EA	\$146.07	1	-No Bid \$161.04	No Bid	No Bid
75912	RING	EA	\$901.04				\$ 177.55
77248	VALVE		\$54.85	1,			\$1,095.22
77271	SOLENOID	T A	\$175.25	,			\$66.67 \$213.02
79012	BLOWER		,	l'	•		\$213.U2 \$213.19
79228	CLUTCH			1,			\$302.67
79236	SEAL KIT			1.			\$826.53
79574	BELT					1	\$40.44

NOTE: Please add more lines for additional items or you may attach additional pages to this Cost Form

COMPANY NAME:	Muncie Reclamation and Supply dba Muncie Transit Supply
CONTACT NAME:	Becky Huff
CONTACT TELEPI	HONE: 765-288-1971

PART NO.	PART DESC	UM	UNIT BASE	UNIT BASE	UNIT BASE	UNIT	UNIT PRICE
			PRICE	PRICE	PRICE	YEAR	YEAR 5
			YEAR 1	YEAR 2	YEAR	4	
			1 12/11	1 1 1	3		
79616	DUCT	EA	No Bid	No Bid	No Bid	No Bid	No Bid
79863	<u>HOSE</u>	EA	No Bid	No Bid	No Bid	No Bid_	No Bid
81067	HOSE	EA	No Bid	No Bid	No Bid	No Bid	No Bid
82149	PULLY	EA	\$576.38	1		\$667.23	\$700.59
82150	SEAL	EA	\$176.13				\$214.09
84475	<u>MOTOR</u>	EA	\$2,247.00				\$2.731.24
84476	<u>MOTOR</u>	EA	\$2,247.00	\$2,359.35	\$2,477.3 <u>2</u>	\$2,601. <u>18</u>	\$2,731.24
		EA					
		EA					
		<u>EA</u>					
		<u>EA</u>					
		<u>EA</u>					
		EA				<u> </u>	
		EA					
		EA					
		EA					
		EA		<u> </u>			
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					
		EΑ					<u> </u>
		EA					

EXHIBIT B - COST

COMPANY NAME: N	MOHAWK MFG & SUPPLY CO
CONTACT NAME:R	ROBERT L BROWN
CONTACT TELEPHONE	E: 1-847-647-1611

PART NO.	DADEDEGO	1000	TINE	L DESTE	T riving	1 15 125	
PART NO.	PART DESC	UM	UNIT	UNIT	UNIT	UNIT	UNIT
			BASE	BASE	BASE	PRICE	PRICE
			PRICE YEAR 1	PRICE YEAR 2	PRICE	YEAR	YEAR 5
			I EAR I	TEAR 2	YEAR 3	4	
1115	ARMATURE	EA	131,10	135.69	140.44	145.35	150.44
	A STATE OF THE STA		56.66	58.64	60.70	1	
7898	COUPLER	EA	135.10	139.83	144.72	62.82	65.02
8467	HARNESS	EA	51.00			149.79	155.03
<u>8524</u>	DRYER	EA	31.00	52.79	54.63	56.54	58.52
8775	HOSE	EA	E40.70	F00.00	FFF 07		
8807	COVER	EA	518.72	536.88	555 67	575.11	595.24
17095	KIT	EA_	138.00	142.83	147.83	153.00	158.36
20339	LUBRICANT	<u>EA</u>		the feel that manage are			
26377	COMPRESSOR	EA	183.81	190.24	196.90	203.79	210.93
36079	ARMATURE	EA	990.00	1,024.65	1,060.51	1,097.63	1,136.05
36178	<u>VALVE</u>	EA		ain wai a w			
48033	RING	EA	205.56	212.00	220,20	227.91	235 88
54924	KIT	EA		-		armin in anni	
<u>55525</u>	BLOWER	EA			*****		
58032	BELT	EA	36.30	37.57	38.89	40.25	41.66
<u>58033</u>	BELT	EA	35.26	36.49	37.77	39.09	40.46
<u>67025</u>	CONTROL	ΕA					
<u>69617</u>	CLUTCH	EA	323.12	334.43	346.13	358.25	370.79
70947	COIL	EA	57.94	59.97	62.07	64.24	66.49
72580	KIT	EA	77.25	79.95	82.75	85.65	88.65
73593	VALVE	EA	~~~				00.00
73594	DISCHARGE	EA	******	3			
74237	LINE	EA	ا تحدید ت				2000
74989	VALVE	EA	268.50	277.90	287.62	297.69	308.11
75912	RING	EA				207.00	300.11
77248	VALVE	EA	84.68	87.64	90.71	93.89	97.17
77271	SOLENOID	EA	178.99	185.25	191.74	198.45	205.40
79012	BLOWER	EA			131.74	130.43	
79228	CLUTCH	EA	293.43	303.70	314.33	325.33	226.72
79236	SEAL KIT	EA	728.00		779.85	- 1	336.72
79574	BELT	EA		753.48	- 1	807.15	835.40
	<u></u>	-(1	38.75	40.11	41.51	42.96	44.47

NOTE: Please add more lines for additional items or you may attach additional pages to this Cost Form

COMPANY NAME:	MOHAWK MFG & SUPPLY CO
CONTACT NAME:	ROBERT L BROWN
CONTACT TELEPHONE	1-847-647-1611

PART NO.	DADEDEGG	1.10.0	B. Ch. Laww	1 11 11	1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	A six simin	
PARTINO.	PART DESC	UM	UNIT	UNIT	UNIT	UNIT	UNIT
			BASE	BASE	BASE	PRICE	PRICE
			PRICE	PRICE	PRICE	YEAR	YEAR 5
			YEAR 1	YEAR 2	YEAR	4	
					3		
<u>79616</u>	DUCT	<u>EA</u>	deal well have been been been		******		
79863	HOSE	<u>EA</u>	# 45 MA 19 44				ataritado andresant atala um.
<u>81067</u>	HOSE	EA					
82149	PULLY	EA	327.00	338.45	350 29	362.55	375.24
82150	SEAL	EA	139.90	144.80	149.86	155.11	160.54
84475	MOTOR	EA	1,862.25	1,927.43		2,064.71	2,136.97
84476	MOTOR	EA	1,875.00	1,940,63		2,078.85	2,151.61
		EA			2,000,00	Liorord	2,101.01
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					
		EA		. [
		EA	-				
		EA					
		EA					
		EA					
		EA					
		EA					
	<u> </u>	EA					
		EA					
		EA					
		EA					
		EA					

EXHIBIT B - COST

COMPANY NAME:	Southern Coach Parts Compan	Y
CONTACT NAME:	Craig Schoggen	
CONTACT TELEPHONE:	800-633-4982/ 205-988-8989	(F)205-988-8981

PART NO.	PART DESC	UM	UNIT	UNIT	LINE	1.00	f I = 15 mm
TAITI NO.	PART DESC	UIVI	BASE	BASE	UNIT	UNIT	UNIT
			PRICE	PRICE	BASE	PRICE	PRICE
			YEAR 1	YEAR 2	YEAR	YEAR	YEAR 5
			I LAIN I	TEAR Z	3	4	
1115	ARMATURE	EA	302.53	317.66		350.22	367.73
7898	COUPLER	EA	78.38			1	,
8467	HARNESS	EA					
8524	DRYER	EA					1
8775	HOSE	EA					
8807	COVER	EA					
17095	KIT	EA	336.79	353.63	371.31	389.88	409.37
20339	LUBRICANT	EA			0,1101	505.00	409.57
26377	COMPRESSOR	EA	382.45	401.57	421.65	442.73	464.87
36079	ARMATURE	EA	1360.70			1575.19	1
36178	VALVE	EA			1000.10	13/3.13	1033.33
48033	RING	EA	193.19	202.85	212.99	223.64	234.82
54924	KIT	EA	41.34	43.41	45.58		50.25
55525	BLOWER	EA			22.50	77,00	20123
58032	BELT	EA	32.92	34.57	36.30	38.12	40.03
<u>58033</u>	BELT	EA	37.78	39.67	41.65		45.92
67025	CONTROL	EA	518.91	544.86	572.10	600.71	630.75
69617	CLUTCH	EA	340.48	357.50	375.38	394.15	413.86
70947	COIL	EA	60.27	63.28	66.44	69.76	73.25
72580	KIT	EA	83.40	87.57	91.95	96.55	101.38
73593	VALVE	EA					
73594	DISCHARGE	EA	345.40	362.67	380.80	399.84	419.83
74237	LINE	EA					
74989	VALVE	EA	299.75	314.74	330.48	347.00	364.35
75912	RING	EA	186.58	195.91	205.71	216.00	226.80
77248	VALVE	EA					
77271	SOLENOID	EA	168.33	176.75	185.59	194.87	204.61
79012	BLOWER	EA					
79228	CLUTCH	EA	342.27	359.38	377.35	396.22	416.03
79236	SEAL KIT	<u>EA</u>					
79574	BELT	EA	32.58	34.21	35.92	37.72	39.61

NOTE: Please add more lines for additional items or you may attach additional pages to this Cost Form

COST SHIELE

COMPANY NAME:	Southern Coach Parts Comp	pany	
CONTACT NAME:	Craig Schoggen		
CONTACT TELEPHONE:	800-633-4982/205-988-8989	,	

PART NO.	PART DESC	UM	UNIT	LINUT	f: (%)) =	1 5 15 13 794	7 15 15 15
PARTINO.	FART DESC	UW	1	UNIT	UNIT	UNIT	UNIT
			BASE PRICE	BASE	BASE	PRICE	PRICE
				PRICE	PRICE	YEAR	YEAR 5
			YEAR 1	YEAR 2	YEAR	4	
79616	DUCT	ΕA			3		
	DUCT	EA			*****		
79863	HOSE	EA					
81067	HOSE	EA					
82149	PULLY	EA	342.00	434.23	455.94	478.74	502.68
82150	SEAL	EA					
84475	MOTOR	EA	2059.20	2162.16	2270.27	2383.78	2502.97
84476	MOTOR	EA	2059.20	2162.16	2270.27	2383.78	2502.97
		EA					
		EA					
		EA		:			
		EA					
		EA					
		EA					
		EA					
		EA					
		EA					····
		EA					
		EA					
		EA					
		EA					
		EA	-				
		EA					
		EA					
		EA					
		EA				<u> </u>	
		EA					
		EA					
		<u> </u>					

8	Bid	<u> </u>	0.	Bid	Bid	Bid	Bid/No Bid Decision	
#0-9	巷-7	港 -6	# 4	* 5-3	# 0-2	#0-1		
26377	17095	8807	8524	8467	7898	110	TARC STOCK CODE	
COMPRESSOR	KIT	COVER	DRYER	HARNESS	COUPLER	ARMATURE	DESCRIPTION 1	
77-1672, 82- 08912-001	70-105, 82-09240 000	221405	61-600	422343	77-2589, 82- 28728-000	77-3100, 82- 14979-001, 16G- 2-356	D) FART NUMBER	
\$	5	5	E	Ë	E	5	E) Noi	
ယ	10	N	60	<u> </u>	26	ယ	F) ANNIJAL ESTIMATED QUANTITY	
5-7 DAYS	IN STOCK	IN STOCK	IN STOCK	IN STOCK	5-7 DAYS	IN STOCK	A) LEAD TIME (Eg. 12 DAYS	Text
771672	700105	221405	610600	422343	772589	773100	C) BIDDER'S PART NUMBER	Text
\$ 374.10	\$ 392.44	\$ 413.21	\$ 42 69	\$ 103.41	\$ 75 94	\$ 288.68	Unit Price	Numeric
374.1	329.44	413 21	42 69	103.41	75 94	288.68	Unit Base Price Year 1	Numeric
387.95	341.64	428 51	44 27	107.24	78 75	299.38	Unit Base Price Year 2	Numeric
401.81	353.84	443 82	45 85	111.07	81 56	310.07	Unit Blace Price Fart	Numeric
0	0	0	0	0	0	0	Price Year 4	Numerio
0	0	0	0	0	0	0	Unit Price Year 5	Numeric Numeric Numeric Numeric Numeric
\$ 1,122.30	\$3,924.40	\$ 826 42	\$2,561.40	\$ 103.41	\$ 1,974.44	\$ 866.04	Tessi Cost	استندا

Bid	Bid	8	Bid	Bid	0	Bid/No Bid Decision	
#0-18	#0-17	5-14	#0-12	* 5-11	#0-10		
69617	67025	55525	48033	36178	36079	TARC STOCK CODE	3
сситсн	CONTROL	BLOWER	RING	VALVE	ARMATURE	DESCRIPTION 1	
77-3168	41-2128, 82- 19752-003	RD73R1064, 82- 21969-000, 73R1064	44-7075, 82- 09207-002	72R6540, 82- 21973-000, RD-5- 9415-0P	44-7072	D) PART NUMBER	
\$	<u>"</u>	Ē	Ę	₽	Ē	E Uoi	
œ	ယ	12	N	2	10	FLANNISAL ESTIMATED GUANTITY	
5-7 DAYS	5-7 DAYS	IN STOCK	3-4 WEEKS	7-10 DAYS	3-4 WEEKS	A) LEAD TIME (Eg: 12 DAYS	Text
773168	412128	73R1064	447075	540 OR RD594	447072	C) BIDDER'S PART NUMBER	Text
\$ 333 05	\$ 483.88	\$ 84 50	\$ 245 77	\$ 42.00	\$ 1,343 21	Unit Price	Numeric
333 05	483.88	84 5	245 77	42	1343 21	Unit. Base Price Year 1	Numeric
345 38	501.8	00 44 51	254 87	42	1392 96	Unit Base Price Year 2	Numeric Numeric
357 72	519.72	84.5	263 97	42	144271	Unit Base Price Year 3	with the same of
0	0	0	0	0	0	Unit Price Year 4	Numeric
0	0	0	0	0	0	Unit Price Year 5	Numeric Numeric Numeric
\$ 2,664 40	\$ 1,451.64	\$1,014.00	\$ 491 54	\$ 504.00	\$ 13,432 10	Total Cost	



Bio	Bid	Bid	Bid	en ä	Bid	Bid/No Bid Decision
#0-27	#0-24	#0-22	#5-21	#0-20	#0-19	*
77271	74989	73594	73593	72580	70947	TARC STOCK CODE
SOLENOID	VALVE	DISCHARGE	VALVE	줊	COIL	DESCRIPTION 1
41-4608	41-7599, 82- 31238-000	61-2165, 82- 37392-000	61-8163	60-302	41-5213, 82- 37401-002	U) PART
æ	₽	E	Ē	E	Ę	e e
ñ	N	N	N	64	43	F) ANNUAL ESTIMATED DUANTITY
IN STOCK	5-7 DAYS	5-7 DAYS	IN STOCK	5-7 DAYS	IN STOCK	Text A) LEAD TIME (Eg. 12 DAYS
414608	417599	612165	618163	600302	415213	Text C) BIDDER'S PART NUMBER
\$ 143.10	\$ 255 25	\$31217	\$ 477.90	\$ 81 58	\$ 58.95	Numeric Unit Price
143.1	255 25	312 17	477.9	81 58	58.95	Numeric Unit Baso Price Year 1
148.4	264 6	323 88	495.6	84 6	61.14	Numeric Unit Base Price Year 2
152.25	274 05	336 4	513.3	87 62	63.32	Numeric Numeric Numeric Unit Unit Unit Base Base Base Price Price Price Price Price Price Year 4
0	0	0	0	0	0	Numeric Unit Price Year 4
0	0	0	0	0	0	Numeric Unit Price Year 5
\$1,717.20	\$ 510 50	\$ 624.34	\$ 955.80	\$ 5,221 12	\$ 2,534.85	Total Cost

50	Bid	Bid	8	B	g B	Bid/No Bid Decision	
#0-38	#0-37	#0-36	#0-35	#0-30	#0-29		
84476	84475	82150	82149	79236	79228	TARC STOCK CODE	
MOTOR	MOTOR	SEAL	PULLEY	SEAL KIT	СГЛДСН	A) NESCRIPTION 1	
41-9388, 86- 64570-019	41-9387, 82- 64570-020	33-3382	77-2642	22-1318	45-1965	D) PART NUMBER	
5	E	₽	E	Æ	EA	E) UO)	1
N	N	00	7	₩.		F) ANNUAL ESTIMATED QUANTITY	Į,
IN STOCK	IN STOCK	IN STOCK	5-7 DAYS	IN STOCK	5-7 DAYS	A) LEAD TIME (Eg. 12 DAYS	Text
419388	419387	333382	772642	221318	451965	C) BIDDER'S PART NUMBER	ext
\$ 1,827 90	\$ 1,827.90	\$ 144 45	\$ 469.90	\$ 727 65	\$ 334.80	Unit Price	Numeric
1827 9	1827.9	144 45	469.9	727 65	334.8	Unit Base Price Year 1	Numeric
1895 6	1895.6	149 8	487.2	754 6	347.2	Unit Base Price Year 2	Numeric
1963 3	1963.3	155 15	504.6	781 55	359.6	Unit Base Price Year 3	Numeric
0	0	0	0	0	0	Unit Price Year 4	Numeric
0	0	0	0	0	0	Unit Price Year 5	Numeric Numeric Numeric Numeric Numeric
\$ 3,655 80	\$ 3,655.80	\$ 1,155 60	\$ 3,289.30	\$ 727 65	\$3,682.80	Total Cost	



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-27 Steering Parts and Supplies (IFB 20211682)

On May 1, 2021, TARC released an Invitation for Bid 20211682 for Steering Parts and Supplies which included fourteen (14) inventory parts. The solicitation intent is to award the contract to the lowest bidder or bidders. On June 11, 2021 we received three (3) responses from qualified vendors and evaluated the bids based on the requirements and lowest bid proposed.

Based upon the requirement of the solicitation and the proposed lowest bid, the procurement department evaluated the proposals and performed a market analysis. All vendor proposals were deemed responsive and responsible. The selections were made and the intent to award to multivendors was based on lowest pricing.

Procurement Department proposes a multi-bid award contract of Steering Parts and Supplies to Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit for a 3-year initial term with two additional 1-year options with a not to exceed amount of \$470,095.16 for a total term of five (5) years.

INITIAL TERM			0	PTIONAL TER	M
YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
\$80,130.75	\$86,541.22	\$93,464.51	\$100,941.67	\$109,017.01	\$470,095.16

The Review Committee recommends the award of Steering Parts and Supplies to Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit. The vendor proposal for Steering Parts and Supplies are determined to be the most favorable to TARC's operations.

This resolution requests the Board of Directors to authorize the Executive Director to enter into a contract for an initial three (3)-year term and two additional one (1)-year options with Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit for Steering Parts and Supplies. Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021-27 Steering Parts and Supplies

A Resolution authorizing the Executive Director to enter into a contract for an initial three (3) year term with two additional one (1)-year options with Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit based upon the attached bid pricing in the proposals submitted by the three bidders set forth directly above for Steering Parts and Supplies.

WHEREAS, TARC seeks a vendor or vendors to provide and assist TARC with its Steering Parts and Supplies needs; and,

WHEREAS, a solicitation, (IFB) 20211682 Steering Parts and Supplies Invitation for Bid, was issued and advertised to the public on May 1, 2021; and,

WHEREAS, TARC received three (3) responses for (IFB) 20211682 Steering Parts and Supplies and the proposals from Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit were determined to be responsive and responsible; and,

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to enter into a contract for a three (3) year initial term with two additional 1-year options with Muncie Transit Supply, Mohawk Manufacturing Supply Company and Neopart Transit based upon the attached bid pricing in the proposals submitted by the three aforementioned entities directly above with respect to (IFB) 20211682 for Steering Parts and Supplies for a not-to-exceed amount of \$470,095.16.

Mary Morrow, Chair of the Board of Directors

ADOPTED THIS 27th DAY OF JULY 2021

EXHIBIT B - COST CONTRACT NO. 20211682

COMPANY NAME: _	MUNCIE RECLAMATION AND SUPPLY DBA MUNCIE TRANSIT SUPPLY
CONTACT NAME: _	BECKY HUFF
CONTACT TELEPH	ONE: 765-288-1071

PART NO.	PART DESC	UM	UNIT BASE PRICE YEAR 1	UNIT BASE PRICE YEAR 2	UNIT BASE PRICE YEAR 3	UNIT PRICE YEAR 4	UNIT PRICE YEAR 5
9332	Draglink End	EA	No Bid	No Bid	No Bid	No Bid	No Bid
14167	Steering Gear	EA	No Bid	No Bid	No Bid	No Bid	No Bid
		EA			1		
<u>25148</u>	Steering Shaft	EA	267.28	280.64	294.67	309.40	324.87
<u>55723</u>	Tie Rod Assy	EA	No Bid	No Bid	No Bid	No Bid	No Bid
		EA					
63982	Knuckle R/H Spindle	<u>EA</u>	1,342.45	1,423.00	1,508.38	1,598.88	1,694.81
63983	Knuckle L/H Spindle	<u>EA</u>	1,018.00	1,068.90	1,122.35	1,178.47	1,237.39
64204	Kit Kingpin	EA	342.60	352.88	363.47	374.37	385.60
67920	Tube Tie Rod	<u>EA</u>	291.30	302.95	315.07	327.67	340.78
<u>67921</u>	End Tie Rod	<u>EA</u>	38.97	40.14	41.34	42.58	43.86
69989	Draglink Assy	<u>EA</u>	No Bid	No Bid	No Bid	No Bid	No Bid
<u>71399</u>	Draglink End	<u>EA</u>	No Bid	No Bid	No Bid	No Bid	No Bid
<u>71400</u>	Tie Rod End	EA	No Bid	No Bid	No Bid	No Bid	No Bid
79327	Rod Radius	<u>EA</u>	184.60	191.98	199.66	207.65	215.96
79328	Bolt Radius	EA	No Bid	No Bid	No Bid	No Bid	No Bid
		EA]		
		EA					
		EA					
		EA					
		<u>EA</u>					
		EA					
		EA	·				
	•	EA	 				
		EA					
		EA					
		EA					
		EA					
		<u>EA</u>					

EXHIBIT B - COST CONTRACT NO. 20211682

COMPANY NAME: _	Neopart Transit
	Brett Loughley
CONTACT TELEPHO	ONE: 888-332-2606 x110

PART NO.	PART DESC	UM	UNIT BASE	UNIT BASE	UNIT BASE	UNIT PRICE	UNIT PRICE
			PRICE YEAR 1	PRICE YEAR 2	PRICE YEAR 3	YEAR 4	YEAR 5
9332	<u>Draglink End</u>	EA	\$ 401.22	411.6	421.97	432.35	442.73
14167	Steering Gear	EA					
		EA					
<u>25148</u>	Steering Shaft	EA					
<u>55723</u>	Tie Rod Assy	EA					
		<u>EA</u>					
63982	Knuckle R/H Spindle	EA					
<u>63983</u>	Knuckle L/H Spindle	<u>EA</u>	1044.51	1072	1099.49	1126.98	1154.46
64204	Kit Kingpin	<u>EA</u>					
<u>67920</u>	Tube Tie Rod	EA	\$ 522.66 \$	522.66 \$			522.66
<u>67921</u>	End Tie Rod	EA	40.18	40.86	41.2	41.54	41.88
69989	Draglink Assy	<u>EA</u>					
71399	Draglink End	<u>EA</u>					
71400	Tie Rod End	<u>EA</u>				·	
79327	Rod Radius	<u>EA</u>					
79328	Bolt Radius	EA					
		<u>EA</u>					
		EA				[
		EA					
		<u>EA</u>					
		<u>EA</u>					
		EA					
		<u>EA</u>					
		<u>EA</u>					
		EA					
		EA					
		<u>EA</u>					
		EA					
		<u>EA</u>					

EXHIBIT B - COST CONTRACT NO. 20211682

COMPANY NAME:	MOHAWK MFG & SUPPLY CO
CONTACT NAME:	ROBERT L BROWN
CONTACT TELEPHONE:	1-847-647-1611

PART NO.	PART DESC	UM	UNIT	UNIT	UNIT	UNIT	UNIT
			BASE	BASE	BASE	PRICE	PRICE
			PRICE	PRICE	PRICE	YEAR 4	YEAR!
			YEAR 1	YEAR 2	YEAR 3		
9332	Draglink End	EA	238.00	248.71	259,90	271.60	283.82
14167	Steering Gear	EA	(Applied to the highest described to		-	7	
		EA					
<u>25148</u>	Steering Shaft	EA	351.24	367.05	383.56	400.82	418.86
55723	Tie Rod Assy	EA		tipli karada tar tari inje and, and any			44 / 80° 300 301 301 30° 30° 30° 30° 30°
		EA					
63982	Knuckle R/H Spindle	EA	1,907.05	1,992.87	2,082.55	2,176.26	2,274.19
63983	Knuckle L/H Spindle	EA	1526.36	1,595.05	1,666.82	1,741.83	1,820.21
64204	Kit Kingpin	EA	383.71	400.98	419.02	437.88	457.58
67920	Tube Tie Rod	EA	198.90	207.85	217.20	226.98	237.19
67921	End Tie Rod	EA	34.64	36.20	37.83	39.53	41.31
69989	Draglink Assy	<u>EA</u>		******	******		
71399	Draglink End	EA	49.57	51.80	54.13	56.57	59,11
71400	Tie Rod End	EA	49.57	51.43	53.75	56.17	58 70
79327	Rod Radius	<u>EA</u>	144.48	150.98	157.78	164.88	172.30
79328	Bolt Radius	EA	******	Wild or in the spile			manufact of man
		EA					
		EA					
		EA					
		EA					······································
		EA					
		EA		7			
		<u>EA</u>					
		<u>EA</u>					
		EA					
		EA					
		EA		=			
		EA					· · · · · · · · · · · · · · · · · · ·
		EA					



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-28 TARC's FY 2022 Agency Safety Plan

In March 2021, the TARC Board of Directors approved the inaugural TARC Agency Safety Plan by Resolution 2021-06. The Agency Safety Plan is required by the Federal Transit Administration (FTA) that transit agencies receiving Section 5307 funds prepare and maintain an Agency Safety Plan (Plan).

The Plan was thusly approved and sent to the Kentuckiana Regional Planning and Development Agency (KIPDA) who reviewed it in order to be in keeping with local and state short to long term transportation planning requirements. Specifically, the Safety Targets were reviewed and they are to be included in KIPDA's transportation plans. TARC and other transportation agencies (Federal Highway, Louisville Metro, Kentucky Transportation Cabinet) are all now required to set and annually review these safety targets. Upon review and in consultation with KIPDA, TARC recommends that the Fiscal Year 2022 Safety Targets be updated as follows:

Safety Performance Targets							
Mode of Transit Service	Fatalities (Total)	Fatalities (Rate per 100,000 VRM)	Injuries (Total)	Injuries (Rate per 100,000 VRM)	Safety Events (Total)	Safety Events (Rate per 100,000 VRM)	System Reliability
Fixed Route	0	0.0036	55	.77	35	.47	5,478
Paratransit	0	0.0160	10	.18	5	.13	70,781

The accompanying resolution amends the Safety Plan to replace the Safety Targets with those shown above. No additional changes to the plan are requested at this time.

Please call me at 561-5100 if you have any questions. Thank you.



RESOLUTION 2021- 28 Transit Authority of River City Agency Safety Plan

WHEREAS, United States Code, Title 49.Transportation, Subtitle III General and Intermodal Programs, Chapter 53 Public Transportation, Section 5307 Urbanized Area Formula Grants provides that public transportation agencies prepare and maintain an agency safety plan. On July 19, 2018, Federal Transit Administration (FTA) published the Public Transportation Agency Safety Plan (PTASP) Final Rule, which requires certain operators of public transportation systems that receive federal funds under FTA's Urbanized Area Formula Grants to develop safety plans that include the processes and procedures to implement Safety Management Systems (SMS).

WHEREAS, TARC seeks to revise the Safety Targets included in the Agency Safety, and;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Transit Authority of River City hereby authorizes the FY 2022 Agency Safety Plan.

	<u> </u>	 _	_	_	

Mary Morrow, Chair of the Board of Directors





TRANSIT AUTHORITY OF RIVER CITY

Original – March 23, 2021 Revised – July 27, 2021

1. Transit Agency Information

Transit Agency Name	Transit Authority of River	Γransit Authority of River City (TARC)						
Transit Agency Address	1000 W Broadway, Louisville, KY 40203							
Name and Title of Accountable Executive	Carrie Butler, Executive D	Carrie Butler, Executive Director						
Name of Chief Safety Officer or SMS Executive	Lorri Lee, Director of Safe	Lorri Lee, Director of Safety and Security						
Mode(s) of Service Covered by This Plan	Fixed Route; Paratransit	List All FTA Funding Types (e.g., 5307, 5337, 5339)	5307, 5339, and administer of 5310.					
Mode(s) of Service Provided by the Transit Agency (Directly operated or contracted service)	Maintains their own sepa	Fixed Route and Paratransit (or TARC 3) through a contract with MV; MV Maintains their own separate Safety Plan and holds the responsibility for the distribution of the plan to all its personnel, and for compliance with the plan.						
Does the agency provide transit services on behalf of another transit agency or entity?	Yes No Description	I NOT applicable						
Name and Address of Transit Agency(ies) or Entity(ies) for Which Service Is Provided	Not applicable							



2. Plan Development, Approval, and Updates

Name of Entity That Drafted This Plan	Lorri Lee, Director of Safety and Security, TARC					
Signature by the Accountable Executive	Signature of Accountable Executive	Date of Signature				
Approval by the Board of Directors or	Name of Individual/Entity That Approved This Plan	Date of Approval				
	TARC Board of Directors	03/23/2021				
an Equivalent Authority	Relevant Documentation (Title and Location)					
Authority	Board Resolution 2021-06					
	Name of Individual/Entity That Certified This Plan	Date of Certification				
Certification of Compliance	Pat Mulvhill, General Counsel					
	Relevant Documentation (Title and Location)					

Version Number and Updates							
Version Section/Pages Number Affected		Reason for Change	Date Issued				
0		TARC 2004 System Safety Program Plan	2004				
1	NEW	Original Document	2021				
2	Page 3	Revised Safety Targets for FY 2022	2021				

Annual Review and Update of the Agency Safety Plan

TARC's Agency Safety Plan (ASP) will be reviewed and updated as necessary on an annual basis July 1^{st.} The Chief Safety Officer (CSO) is responsible for updating safety performance and this plan. The ASP will be presented to the Accountable Executive for approval by the CSO. The Accountable Executive will then approve and forward to TARC's Board of Directors for approval at the July Board of Directors meeting. This ASP addresses all applicable requirements and standards as set forth in Federal Transportation Association (FTA) Public Transportation Safety Program and the National Public Transportation Safety Plan. This plan is applicable to TARC's contractors.

3. Safety Performance Targets

Safety Performance Targets							
Mode of Transit Service	Fatalities (Total)	Fatalities (Rate per 100,000 VRM)	Injuries (Total)	Injuries (Rate per 100,000 VRM)	Safety Events (Total)	Safety Events (Rate per 100,000 VRM)	System Reliability
Fixed Route	0	0.0036	55	.77	35	.47	5,478
Paratransit	0	0.0160	10	.18	5	.13	70,781

Safety Performance Target Coordination

Annually TARC's Transit Asset Management (TAM) targets have been incorporated into the MPO/KIPDA Project Management Plan (PMP). The Age of Fleet targets listed in the PMP are critical for TARC's safety goals and are also considered Safety targets. Safety was MPO's/KIPDA's #1 target overall. There were no specific transit safety targets in the PMP. TARC will coordinate, to the maximum extent practicable, with the State and MPO to support the selection of State and MPO transit safety performance targets. TARC makes staff members available at all time for the distribution of this plan. Safety Performance targets in this ASP are made available to the Kentucky Transportation Cabinet.

Targets Transmitted to the State	State Entity Name	Date Targets Transmitted	
	Kentucky Transportation Cabinet	To be submitted upon plan approval	
Targets	Metropolitan Planning Organization Name	Date Targets Transmitted	
Transmitted to the Metropolitan Planning	Kentuckiana Regional Planning & Development Agency	To be submitted upon plan approval	
Organization(s)			

4. Safety Management Policy

Safety Management Policy Statement

"TARC, the Transit Authority of River City, is committed to providing a safe and secure work environment.

Our employees are critical to the success of that commitment and play an important role in protecting our team, our customers, and our property. We are all responsible for exercising safe work practices, following the proper safety and security procedures, and immediately reporting potentially harmful conditions and accidents.

SAFETY IS: protection from and elimination of any element or agent which may jeopardize the welfare and/or safety of a person or of the assets of TARC.

SECURITY IS: protection from the loss of life, and loss by fire, theft, flood, drought, deterioration of property, civil suit, or any element from which TARC, its employees and customers may suffer embarrassment and/or financial loss.

The provision of Safety and Security to a great degree also covers the customers we serve. As we provide transportation and help our communities get to work, school and access the important resources of life, we must provide a safe and secure environment. As TARC often provides the first impression of our region to many residents and visitors each day, we place a high priority on upholding this commitment to ensuring the care and well-being of our customers. If every team member strives to dedicate themselves to this commitment, TARC will succeed in developing a unified focus towards the safety and security of our employees, our customers and our finances.

Thank you for doing your part to guarantee TARC's commitment to Safety and Security."

Purpose:

This agency safety plan is designed to bring about necessary change and is built upon former safety efforts. By developing and insisting upon an active, system-wide program, TARC is prepared to satisfy and even exceed federal and state requirements. This plan has been developed to be an accident prevention tool. It is the intent of this plan to become a catalyst in developing a positive safety culture. This plan remains a living document and continues to evolve with the needs of both the agency and the community. Given adequate resources, effective team support and leadership, the plan supports meeting customer demand for safe travel. Finally, this plan allows opportunity for strategic management of safety practices and culture by providing the necessary framework for success.

Objectives:

To eliminate, minimize, and control workplace hazards by reducing management, design, and communication errors.

To promote a positive safety culture.

To protect TARC members and the public from harm.

To establish TARC as a leader in transit safety.

To provide necessary paths for reporting unsafe conditions in the workplace.

To record steady reductions in casualty, liability, and property loss of no less than 10% per year through a reinforced infrastructure that lends itself to optimizing system safety.

Roles and Responsibilities

The responsibility of implementing this plan is with TARC's Safety and Security Department AND all of TARC's personnel including but not limited to the Board of Directors, Accountable Executives, Directors, Managers, Supervisors and front line employees to maintain optimal standards and stay consistent with TARC'S commitment to safety.

Safety Management Policy Communication

TARC's 'Commitment To Safety Management Policy Statement' is communicated to the Board of Directors through TARC's review and approval process annually. The Policy Statement is readily accessible and communicated to all TARC personnel.

The Chief Safety Officer is the leader of communication of TARC's Safety Plan, and is responsible for how these polices and procedures are distributed amongst all TARC personnel and its contractors.

The Chief Safety Officer provides accessibility to these policies and procedures by verbal communciation in meetings, electronic message boards, weekly toolbox talks and posting it on safety bulletin boards at all of TARC's facilities.

A printed copy can be requested by any TARC personnel through TARC's Safety and Security Department.

Authorities, Accountabilities, and Responsibilities

100000				
	TARC's Executive Director selects and assigns qualified individuals to fulfill the duties of executing this Safety Plan. TARC's Executive Director and/or Assistant Executive Director are responsible for the following:			
	 Assigning the necessary resources to ensure the implementation and control of the Safety Plan, which include human resources, specialized skills, technology and financial resources 			
Accountable Executive	 Carrying out the Agency Safety Plan (ASP) and the Transit Asset Management (TAM) Plan 			
	 Controlling or directing the human and capital resources needed to develop and maintain the ASP and the TAM Plan 			
	 Ensuring that this plan is effectively implemented, and action is taken, as necessary, to address substandard performance 			
	Reviewing and endorsing this document			
Chief Safety Officer or SMS	TARC's Accountable Executive delegates the task of the distribution and day to day Safety operations to the Chief Safety Officer. This Safety Plan resides in TARC's Safety Department. The Chief Safety Officer is responsible for the following:			
Executive	 Ensuring in collaboration with Department Directors, that the Safety plan is integrated, documented and communicated along with TARC's organizational structure 			

Initiating safety reviews and/or spot checks are performed in a timely manner Monitoring the effectiveness of TARC's Safety Plan To recommend and initiate actions to eliminate actual or potential safety problems Responsible for managing and revising TARC's Safety Plan yearly Develops TARC's Safety policy and procedures to maintain standards of Safety Plan Provides yearly reports of TARC'S KPI dashboard Reports directly to the Accountable Executive Executive Management and Agency Leadership are responsible for informing the Safety and Security Department of safety realted issues and executing their roles as part of this plan. Executive Management includes the Chief Safety Officer; Chief Financial Officer; Director of Mainteance (Chief Maintenance Officer); Diretor of Transportation (Chief Operating Officer); Director of Planning (Chief Operations Planning). This group is responsible for: Informing the Chief Safety Officer of any opinions, ideas and concerns of brought to the management team by employees during the proposal, preparation or revision of documents. Management team members are responsible for document change and are required to participate in a sign-off process. Assigning key staff and leadership to help support all essential **Agency Leadership** personnel who are responsible for the creation and revision of this and Executive Safety Plan Management Making it a priority to enforce the standards and policies of this Safety Plan on a daily bases. Working with the Safety and Security department on the implementation of the Safety plan in each department; Modifing department policies to make sure they uphold the standard of this Safety Plan Keeping good communication with the Director of Safety on the distrubution of the Safety Plan, and making sure that if any assitance is needed upon creation of the plan that it is given Revising and modifying polices that uphold the standard of this Safety Plan Key Staff positions include Safety Investigators, Road Supervisors, Maintenance Shift Supervisors, or other departmental Supervisors. Their responsibilities are, but are not limited to, the following: **Key Staff** Upholding standards for the policy and procedures of this Safety Plan Enforcing the implementation of this Safety Plan

- Keeping the documents that support this Safety Plan and maintain the implementation
- Safety Investigators are responsible for the investigation of all Preventable and Non-Preventable accidents and tracking documentation in the reporting systems
- Keeping compliance and reporting any discrepancies to the Safety Department

Additionally, TARC has committees that further support implementation of this Safety Plan.

TARC's Health and Safety Committee is responsible for helping promote monthly safety initiatives, including but not limited to review of Coach Operators safety complaints and work hazards; reports on work and road hazards to TARC's Safety Investigators; and ensuring that TARC maintains a high standard of safety all around the properties and facilities.

Accident and Incident Review Board is composed by seven members and is responsible for thoroughly investigating accidents and incidents outcomes that cannot be agreed upon by the Safety Department and ATU members.

Employee Safety Reporting Program (ESRP)

TARC has multiple systems in place for all TARC personnel as well as the public to report safety concerns and/or safety hazards. The public has the option of reporting a concern or hazard through a variety of methods: in person, mail, phone or email. TARC's Customer Service department logs these in a reporting system, Trapeze COMM. The concern or hazard will then be documented and investigated by TARC's Safety and Security Department.

The Employee Safety Reporting Program (ESRP) is intended to help the Accountable Executive and other senior management access important safety information. This information is a critical source of safety data. TARC has two types of safety reporting programs mandatory and voluntary. Defined as follows:

Mandatory: Employees must report hazards that are compliance-based and address regulatory issues. Employees are required to immediately report every incident and accident. An employee's failure to report or provide false information of an unsafe hazard or act could result in disciplinary action.

Voluntary: Employees are strongly encourged to reoprt hazards and can report anonymously. Every employee is empowered to report an unsafe hazard/risk to their supervisor or senior management without fear of retrbution or penalty.

Employees will have the option to report anonymously to maintain confidentiality. The ESRP should be non-punitive and employees will not be disciplined for the act of reporting an issue. There will be times when employees must report hazards that are compliance-based and address regulatory issues, which include: record fasifications, drug / alcohol violations, gross negligent behavior, failure to report accidents/incidents, and serious safety hazards. These reports may result in disciplinary

actions. A 'Hazard/ Risk Report Form' shall be completed immediately, so proactive measures can be taken as soon as possible. Depending on the perceived level of risk and severity, the report shall be submitted immediately or by the end of the employee's shift. This form may be submitted on hard copy, email or in a system; this variety of submittal methods ensures that all employees have the ability to submit an incident or idea, regardless of comfort with computer skills.

Input by employees into the ESRP can include safety concern reporting, operational system description, hazared identification, safety deficiencies, risk assessments, potentioal consequences of hazards, or recommended safety risk mitigations.

The following are examples of reports that may include:

- Safety hazards in the operating environment (e.g. road conditions)
- Policies and procedures that aren't working as intended (e.g. changes in procedures)
- Events that Senior Management might not otherwise know about (e.g. near misses)
- Information and Events surrounding safety events which occurred (e.g. radio communication challenges that contributed to an incident)

The information that TARC receives through this source will help resolve the reported hazard and then to allow the supervisor or senior management of changes that may need to be made to mitigate safety hazards in the future.

All TARC personnel are encouraged and may report any safety concerns without fear of retaliation to the following but not limited to: Executive Management, Senior Management, Managers, Supervisors, Safety Investigators, Near Miss reports, and Operator reports. No personnel will be penalized for reporting safety hazards or events. All parties will most likely receive the proper updates in regards to results of any investigation and or action taken from their initial report. Except for illegal activities or intentional disregard for regulations, policies and or procedures. This process applies to all of TARC's contractors as well.

The Safety and Security Department will lead the effort on collection, analysis, resolution and monitoring of hazards and feedback entered the through the ESRP. The Safety and Security Department will lead this process, with inputs from subject-matter experts in operations and maintenance. All information collected through TARC's ESRP will feed into our hazard indentification and analysis process.

5. Safety Risk Management

Safety Risk Management Process

TARC's Chief Safety Officer along with Safety Investigators make it a priority to investigate and identify hazards and consequences in order to successfully mitigate risk. The following describes the process by which workplace hazards are analyzed in a uniform manner.

Key Definitions:

Hazard: A condition that is pre-requisite to a mishap.

Risk: An expression of the possibility of a mishap in terms of hazard severity and hazard probability.

Safety: Freedom from accidental danger

Assumed Risk: A specific, analyzed, residual risk accepted at an appropriate level of management. Ideally the risk has had analysis of alternatives for increasing control and evaluation of significance of consequences.

Safety Hazard identification and Analysis: Hazard identification could be submitted directly, or could be derived from trends or other data analyses. Hazards can be identified through a variety of sources, including:

- Passenger Feedback
- ESRP
- Investigations
- Observations
- Reviews

Once a hazard is identified it will be tracked in a 'Safety Risk Log'. TARC will utilize the FTA template provided. This will include the description of the risk, rating of the risk, the action to address it, and how we are going to monitor that action for its effectiveness. Hazards will be rated with an "as reported"risk assessment ranking, which will be followed up for a revaluation after a mitigation strategy has been implemented.

Reviews: Monthly performance our quarterly reviews of both leading and lagging indicators

Observations: Road observations. Customer/passenger comments and third-party notifications

Audits and Inspections: Monthly facility inspection, daily walk-through, refresher training evaluations, Maintenance audit and the Director of Safety and Security's audit

Investigations: Accident and *In*cident investigations and injury root-cause investigation

Hazard Analysis: Once the hazard has been identified, it must then be analyzed. Analysis may include a description of the hazard, supporting results documents, photos and/or suggestions for resolution. Unless the hazard can be eliminated its risk must then be managed. TARC will analyze this risk in terms of how likely it is to happen - probability or frequency; and how bad it could be – severity and then determine the best method for remediation (refer to the 'Hazard Probability Categories and Hazard Resolution Matrix' in the Appendix).

Near Miss Reporting: Near misses will be collected and encouraged through ESRP. Near Miss Reporting can be completed on the 'Hazard Risk Form' and reported.

Safety Risk Assessment: TARC identifies hazards to analyze events that may have a negative or dangerous impact on, people, assets and or the environment. Hazards are classified and ranked in a process that determines if they are unacceptable based on likelihood of occurrence and severity. TARC then allocates and prioritizes the resources available to remove or correct unacceptable hazards.

Safety Mitigation: This process is designed to help manage, eliminate or reduce an identified risk or hazard to an acceptable level. This process will allow for TARC to consistently monitor this phase by consistently monitoring it to see if changes need to be made or the course of action currently be taken is the most efficient for the current risk or hazard.

The first step will be to assume or accept that the risk needs immediate attention, is a threat but no immediate action is needed or the risk can be managed. This will be determined by the CSO and then report to the Accountable Executive.

The CSO will determine the effect the risk will have on TARC from a finical perspective, what stakeholders are affected and what changes need to implemented. A firm discussion on the needed changes will need to be firmly discussed with the Accountable Executive and should include all possible outcomes.

Plans will be developed on how the risk will be managed is implemented to minimize the affects it will have on TARC.

At this point a review is conducted to determine if another stakeholder needs to take over the process, conduct more reviews determine the organizational responsibility and accountability.

6. Safety Assurance

Safety Performance Monitoring and Measurement

Performance Monitoring for Operations and Maintenance procedures

TARC continuously and regularly monitors performance to ensure that safety mitigation is effective. Maintenance and operational procedures are evaluated, along with safety reporting programs, risk mitigation tactics, and safety event investigation to identify causal factors.

A monitoring and measurement process is used to ensure compliance with operations and maintenance procedures.

TARC has a set list of standard operating procedures (SOP's) and rules that employees are required to follow on a daily basis. All SOP's are standardized and are to be followed by all TARC personnel, as each SOP is given and governed by each department leader to make sure compliance is met. To effectively make sure compliance is met and sufficient with TARC's day to day safety and maintenance operations procedures TARC partakes in the following activities:

Ride Along: TARC's Road Supervisors and Safety Investigators conduct ride along on coaches and these can happen on a weekly or random basis depending on the need or issue being analyzed. The objective of this activity is to monitor a Coach Operator's driving habits, customer service, and any practices or behaviors that may warrant correction/coaching. Supervisors and Investigators also use this time to celebrate good driving practices and coach through unsafe or bad habits. Ride along can occur when a complaint is received from customer feedback to further investigate an operator's behaviors. All data from ride along are kept in the Transportation Department or in the employee file (e.g. TARC's enterprise resource platform, 'Ellipse')

Video Review: Whenever an event takes place that is of concern to a Coach Operator, they are instructed to push the camera button (overt or covert alarm) immediately. However, in the event that a camera button is not pushed Coach Operators are required to complete an 'Incident report' form so that Safety Investigators can complete a video review. Footage is automatically downloaded to TARC's video monitoring system, called Safety Fleet, by Seon. The results of the video review can help determines the causal factors of events along with Coach Operator behaviors that need to be corrected. The results of the footage review can also help aid in coachable events for the employee that can be addressed in a meeting or remedial training.

Procedures and activities within the Maintenance department and other administrative departments are monitored through supervisor observations and analysis of injuries or other employee reported issues. These are checked against SOPs within the respective department and adjusted accordingly. This process includes but is not limited to: unacceptable or hazardous conditions equipment failures and rules and procedure violations. This process applies to all of TARC's contractors as well.

Operations Monitoring

Successful monitoring and management of operations includes a series of processes that function to ensure the implementation and effectiveness of safety risk mitigation, and to ensure that safety objectives are met or exceeded. This process includes data collection, analysis, and assessment

of information as well as safety performance monitoring and measurement; management of change; and continuous improvement. These are described in the following sections and subsections.

Data Collection:

TARC collects data through a variety of methods described in this plan, including daily monitoring through inspections, observations and evaluations. The data collected will include leading and lagging indicators. Leading indicators will be used to anticipate and prevent injuries and accidents. This data source can include information collected from road observations, ride check, safety blitzes or the ESRP. Lagging indicators will measure what has happen including accidents and injuries. This metric allows you to analyze historical information, as well as view in real-time if our risk mitigation plans are reducing the accidents and injuries. Data collected will also include behavior-based indicators, which measures the unsafe behaviors present in operations. Safety performance indicators will help measure inputs, outputs, outcomes, or impacts; identifying a signal or early warning sign. Safety performance targets are quantifiable and are the expected change over a period of time.

Data Acquisition Process:

TARC Safety and Security Department along with Road Supervisors are responsible for the information and reporting process of all safety events (accidents, incidents) along with hazardous conditions received from near miss reporting and other reporting systems or processes.

These process and systems include but are not limited to: accident/ incident reports, employee first report of injury reports, near miss and daily operations reporting. All TARC personnel are encouraged to bring all safety related issues or hazards to management or supervisors with the emphasis being on reporting the issue or concern in a method or format the employee feels comfortable.

Data Analysis:

The data collected is then in turn analyzed for trends, curves, outliers or other inconsistencies. Causal factors are determined through investigations and deeper analysis. Identified hazards are submitted with recommendations for corrective action, after interviews with personnel involved in the affected department(s) are conducted and documentation is presented.

Investigations of Safety Events

The Director of Safety and/or Safety Investigators are responsible investigating all safety events including accidents. The Safety Department is also responsible for making sure that safety event data is recorded and logged into employee database.

All accidents are investigated and classified as preventable or non-preventable. These may be major incidents that involve fatality(ies), serious injury, multiple injuries, pedestrian strikes, fire and/or assault. Major incidents are investigated immediately. All other incidents are investigated in a priority order distributed among Safety Investigators.

Safety Investigators and or Road Supervisor's respond to all safety events. The Director of Safety responds to accidents of severity with the Safety Investigators to assist with the initial investigation process. Once an investigation is complete, all necessary information (including photos and video) pertaining to a specific occurrence is stored in the Safety Department for a period of five (5) years. Closed files, or files older than five years are kept in permanent storage. Records are retained for

five years from the date of occurrence. The following are components of the overall investigation package.

Operator's Report - completed for any TARC related collision or occurrence, includes: basic information (driver's name, time, place, location of vehicles, etc.).

Incident Report - completed for any passenger falls, bumps, seizures, disturbances, etc. or for a witness to an accident.

Supervisors Investigation Report - utilized by the Road Supervisor when responding to an accident scene.

First Report of Injury - completed by the employee for any work related injury.

Procedures and process for Safety Investigations

Given the complexity of road operations and the high number of possible types of safety events, TARC has multiple and procedures that are followed when investigating a safety event involving TARC property, vehicles, coaches and or personnel.

Safety Investigators and/or Road Supervisors are responsible for responding to safety events such as accidents and incidents as needed, often on a daily basis. In the event that an accident, incident or any other safety event is major or life threatening; local law enforcement will also respond and any information from the incident will be incorporated in the Safety Investigator's report for that event. For accident and incidents not involving a Coach Operator, staff members in the Transportation or Maintenance departments are required to notify the Safety Investigator on duty. In the event of serious injury or fatality the Accountable Executive will be notified.

For accidents and incidents that involve a Coach or Coach Operator, the following steps are taken: Coach Operators are required to notify Radio Room if involved in an accident or incident immediately

Radio Room then notifies a Safety Investigator or a Road Supervisor if Investigator is not available Safety Investigator is responsible for arriving at the scene in a timely fashion with all the paperwork and tools to conduct a thorough investigation

Once Safety Investigator is on scene they are responsible for obtaining all information essential to the details of the investigation; this includes the operator, passengers and all other parties possibly involved in the event. Safety Investigator then begins the investigation process which includes the following:

- Taking photos of the scene
- Noting the weather conditions and climate
- Identifying the factors in the safety event
- Collecting essential informational at the scene of the event
- Making a decision if post-accident drug and alcohol screening is needed
- Making a decision if a replacement swap coach is needed
- Making sure the Coach Operator is well enough to continue on route
- Noting vehicle damage and fluids

_

TARC's Chief Safety Officer reviews these activities and reports at least weekly and the resulting analysis may lead to possible:

Inspection of equipment

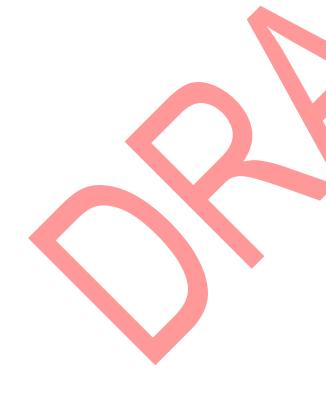
Discipline, Coaching and or Retraining for unsafe rules or work practices Safety Investigators determinations of safety events preformed in the departments

Activities to monitor information reported through internal safety reporting programs

The internal safety reporting program consists of traditional and common methods to accomplish operational safety responsibilities. All accidents and incidents are documented, investigated and reviewed. Safety and Security personnel lead the process. Incidents are investigated and stored acording to policy.

Incidents are tracked in spreadsheets (i.,e. Microsoft Excel) and reviewed for trends and appropriate measures to reduce or eliminate the occurrence. (A new data system called TransTrack is in the early implementation process with a goal of vastly improving data collection, storage and analysis).

The data collected is reported through KPIs and reported monthly to the Board of Directors



Management of Change

The process for identifying Change is as follows:

- Recognize the Change
- Identify the Hazards and Risks (Minimized, Controlled and Totally Avoided)
- Understand the hazards that are controllable (Feasible or Can be Implemented so that no dangers are presented or does the change created due to the hazard overshadow the reward)
- Perform a Pre-Safety Review to ensure that all safety measures are in place
- Implement the change after a throughout review of the risk and the impact on employees.
- Ensure that all safety measures are in place and employees are trained properly on the changes.
- The implementation of the change goes into effect with instructional learning, hands on training and/or other learning measures are utilized to ensure proper training which will result in zero accidents or incidents.
- The final process will be to ensure that management and employees execute the new process, evaluate the changes and ensure that management retains continuous feedback and reports pertaining to the changes and the day to day operation.

Continuous Improvement

The overall safety performance of the system and the performance of activites will be continuously measured and evaluated to determine the effectiveness and appropriateness of risk mitiagtions. The data and information that will be collected through the Safety Assurance activities will inform possible rrecommendations for improvement, assessments regarding the effectiveness of this plan, and/or identify areas for improvement. A mitigation and monitoring process is also in place. TARC will continue to monitor and evaluate, which could lead to revisions in processes or strategies to ensure that mitigations are effective.

These activites will include the following:

- 1. Identify the Hazard and or Risk
- 2. The Chief Safety Officer will then collect the data concerning the Hazard or Risk and investigate the deficiencies and the possible impact
- 3. Coordinate a meeting with other stakeholders that could be potentially impacted by the deficiencies and develop a plan. The plan will include action items to decrease the potential deficiences, the impact that it will have on the company or those directly affected by the potiental deficiency. Once the plan is firm the Chief Safety Officer will then prepare a final report for the Accountable Executive
- 4. The Chief Safety Officer will meet with the Accountable Executive to present the Hazard or Risk, the effect it may have on the company if not address, present the stakeholders, review the plan on how the deficiency wil be addressed, actionable items that will have to be address by the Accountable Executive and Stakeholders,
- 5. The Accountable Executive will then approve the plan, communicate how the plan will introuduced, monitored and enforced.

6. The Accountable Executive and the Chief Safety Officer will then implement the plan, conduct monthly or quarterly reviews on the plan based on the level of severity of the plan, feedback from the employees/ stakeholders

A mitigation monitoring and change management process helps to ensure that safety performance monitoring and measurement activities are performed and seek to confirm that mitigations are effective, appropriate and fully implemented. The mitigation monitoring plan may include the selected safety risk, mitigation, the indicators or targets, description of how it will be monitored, timeframe, responsibility and updates. It includes periodic audit of contractor safety plans, Safety Data Sheets and Personal Protective Equipment requirements and will be conducted by the Safety and Security team.

The mitigation process does not address the mitigation and monitoring activities that is included in the Corrective Action Plan, which documents the corrective action and helps address short-term defects or compliance issues. The Corrective Action Plan is intended to eliminate the behavior that caused the event, while mitigation monitoring is to continuously monitor the hazard. The mitigation process is managed by the Safety and Security team with assistance from departmental leads. The mitigation process requires periodic reviews to ensure that the risk level is being mitigated and reduction of the frequency of the hazard is taking place.

Additionally, as needed, internal reviews are used to compliment safety efforts and serve to gauge safety effectiveness. Reviews are necessary in achieving the objectives of this plan and include compliance with management safety policies identified in the plan. Some reviews are targeted to areas of concern discovered perhaps in data analysis or as a result of an unforeseen event. Safety reviews or spot checks are sometimes traceable to a single activity. For example: Lug nut checks, horns, lights, brakes or other system safety checks. Reviews of operator files reveal training needs and documentation completeness, and allow for a more thorough training effort. System documentation is also reviewed. Types of documentation include those referenced in this plan along with incident reports, maintenance inspections, etc.

7. Safety Promotion

Competencies and Training

All employees undergo new hire training based upon the specific job description and function. This training includes all employees including, operators, trainers, supervisors, maintenance staff, operations and management personnel.

Annual refresher training on key areas will be conducted along with periodic promotion of prevention activities. Maintenance department monthly training focuses on OSHA compliance for shop safety. The training complies with current state and federal standards and covers potential safety and health hazards as well as safe work practices and procedures to eliminate or minimize hazards.

Coach Operators receive refresher training annually or remedial training as needed throughout their employment. The training topics can include, but is not limited to, defensive driving techniques, Americans with Disabilities and wheelchair securement activities, pedestrian and bicyclist awareness; these training activities may include behind-the-wheel or other methods for hands on training. The training provided will help to evaluate job skills and determine if subsequent retraining is needed.

Employees who are returning to work after an extended leave or employees who have been involved in an accident will receive refresher skill training. Training, retraining, proficiency checks and safety meeting attendance will be recorded and documented. Training records are kept by the department and will include the following:

- Date of Training
- Employee Names
- Copies of training materials
- Training Subject
- Location of Training
- Name of Trainer
- Signature of Trainer and trainee

Job knowledge and skills are verified through observations and evaluations. Job specific training programs have been developed to enhance safety skills necessary for safe, secure, and reliable customer service. A training audit and training needs assessment will be conducted at least biannually, or as a result of activities or actions resulting from this plan's implementation.

Safety Communication

The Safety and Security Department is responsible for communicating information about this plan and works with other departments to ensure employees are made aware of their responsibilities for upholding a safety culture, the tenets of this plan and the safety policy statement.

Safety and Security Department employees maintain a continuous safety communication campaign via meetings, memos, bulletins, toolbox talks, other safety messages and the efforts of the Health and Safety Committee. Every month the Safety and Security team members prepare a safety and injury prevention topic that is reviewed to refresh fundamentals and key learning points.

Information concerning safety hazards or issues is provided to employees through new hire, refresher or remedial training, safety committee meeting minutes, company–wide or departmental meetings, safety buzz sessions, memos or other written communications. Information may be distributed in printed format and/or displayed on digital message boards throughout TARC's facilities. A Safety Executive Brief is emailed to senior management that includes on accidents and incdients that occurred the previous day.



Additional Information

Supporting Documentation

TARC retains required safety management documentation for at least three (3) years and will make this documentation available upon request to the FTA or other oversight agencies.

Definitions of Special Terms

Term	Definition
	Hazard: A condition that is pre-requisite to a mishap.
	Risk: An expression of the possibility of a mishap in terms of hazard severity and hazard probability•
	Hazard: A condition that is pre-requisite to a mishap. Risk: An expression of the possibility of a mishap in terms of hazard severity and hazard probability.
	Safety: Freedom from accidental danger
	System Safety: The application of engineering and management principles, criteria, and techniques to optimize safety within the constraints of operational effectiveness, time, and cost throughout all phases of the system life cycle.
	Acceptable Risk: The residual risk remaining after controls have been applied to associated hazards.
	Assumed Risk: A specific, analyzed, residual risk accepted at an appropriate level of management. Ideally the risk has had analysis of alternatives for increasing control and evaluation of significance of consequences.
	Accident: An unplanned and sometimes injurious or damaging event that interrupts the normal progress of an activity and is invariably preceded by an unsafe act or unsafe condition or some combination thereof.
	Catastrophic: The possibility of death or system loss exists, thereby requiring immediate cessation of the activity or operation until the unsafe act or condition is remedied.
	Critical: The potential for sever injury, illness of major system damage exists requiring immediate action.
	Marginal: Conditions exist that may result in minor injury or minor system damage.
	Negligible: Conditions or actions exist that have only slight potential or no ability of causing minor injury or system damage.
	Frequent: Likely to occur regularly or continuously
	Probable: Will occur several times in the life of an item or in fleet inventor
	Occasional: Likely to occur sometime in the life of an item
	Remote: Unlikely but possible to occur in the life of an item.

Improbable:	So	unlikely,	it	can	be	assumed	occurrence	may	not	be
experienced	•									

List of Acronyms

Acronym	Word or Phrase
TARC	TRANSIT AUTHORITY OF RIVER CITY
CSO	Chief Safety Officer
SOP	Standard Operating Procedure
ESRP	Employee Safety Reporting Program
TAM	Transit Asset Management Plan
KPI	Key Performance Indicator



Appendix and Attachments

Attachment A



1 HAZARD PROBABILITY TABLE

Probability Level	Description
A – Frequent	Likely to occur frequently. Continually experienced in the fleet/inventory.
B – Probable	Likely to occur several times in life of an item. Likely to occur frequently in the fleet/inventory.
C – Occasional	Likely to occur sometime in life of an item. Likely to occur several times in the fleet/inventory.
D – Remote	Unlikely, but possible to occur in the life of an item. Reasonably expected in the fleet/inventory.
E – Improbable	So unlikely, occurrence is not expected. Unlikely to occur, but possible in the fleet/inventory.

2 RISK ASSESSMENT FREQUENCY/SEVERITY MATRIX

Severity

Frequency	1 Catastrophic	2 Critical	3 Marginal	4 Negligible
A – Frequent	1/A	2/A	3/A	4/A
B – Probable	1/B	2/B	3/B	4/B
C – Occasional	1/C	2/C	3/C	4/C
D – Remote	1/D	2/D	3/D	4/D
E – Improbable	1/E	2/E	3/E	4/E

3 HAZARD RESOLUTION TABLE

Severity / Frequency	Resolution
1/A 1/B 1/C 2/A 2/B 3/A	Unacceptable—correction required.
1/D 2/C 2/D 3/B 3/C	Unacceptable—correction may be required after review by Executive Director.
1/E 2/E 3/D 3/E 4/A 4/B	Acceptable—with review by Executive Director
4/C 4/D 4/E	Acceptable—without review.

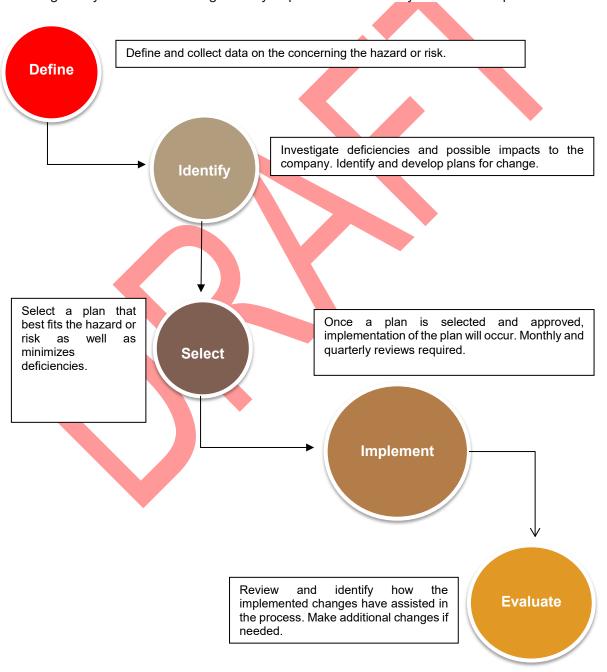
Attachment B

Transit Authority of River City							
This report concerns:	LI Hazard LI NISK LI Near Wilss LI Other						
Hazard Type:	Hazard Type:						
REPORTED BY:	REPORTED BY:						
WEST TO SEE	NAME: LOCATION:						
		Description of S	Safety Concern:	T HEW THIN			
		Description of s	onety concern.				
		PHOTOS:	☐ Yes ☐ No				
According to Haz	Hazard Analysis: ard Severity Matrix	☐ 1 Catastrophic	2 Critical	3 Marginal	4 Negligible		
	Recom	mended Safety	Risk Mitigation				
	Director of Safety and Security Comments/Actions:						
Director of Cafety	And Security						
Director of Safety	And Security						

Continuous Improvement Process

<u>Definition</u>: Continuous Improvement Process is an ongoing effort to improve products, services, or processes. Those processes are constantly evaluated and improved in the light of their efficiency, effectiveness and flexibility.

<u>Purpose</u>: The purpose of CPI is designed to empower employees to solve problems that negatively affect them and gradually improve the efficiency of their work processes.

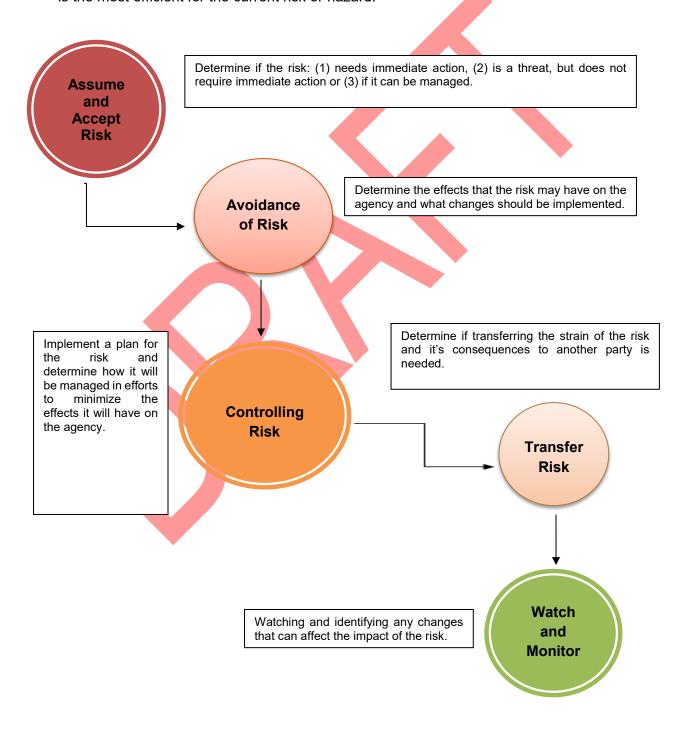


Risk Mitigation Process

<u>**Definition**</u>: Risk Mitigation is a strategy to reduce and manage the impact of a potential identified risk and/or hazard to an acceptable level.



<u>Purpose</u>: The Risk Mitigation process will assist and prepare TARC to consistently monitor to see if changes need to be made or the course of action currently being taken is the most efficient for the current risk or hazard.



Risk Assessment Matrix						
Likelihood / Severity	Catastrophic (1)	Serious (2)	Marginal (3)			
Frequent (A)	HIGH (1A)	HIGH (2A)	MEDIUM (3A)			
Occasional (B)	HIGH (1B)	MEDIUM (2B)	LOW (3B)			
Remote (C)	MEDIUM (1C)	MEDIUM (2B)	LOW (3C)			

Safety Risk Index	Criteria by Index
HIGH	<u>Unacceptable – Action Required:</u> Safety risk must be mitigated or eliminated.
MEDIUM	Undesirable – Management Decision: Executive management must decide whether to accept safety risk with monitoring or require additional action.
LOW	Acceptable with Review: Safety risk is acceptable pending management review.



MEMORANDUM

To: Mary Morrow, Chair of TARC Board of Directors

From: Carrie Butler, Executive Director

Date: July 27, 2021

Re: Resolution 2021-29 Transit Scheduling Services and Training (RFP 20211693)

The Transit Authority of River City (TARC) needs a qualified professional, or consulting firm(s), to provide scheduling services as part of the TARC's Planning and Scheduling Department. The selected professional consultant will be responsible for variety of tasks related to fixed routes scheduling using Trapeze software products. Consultant's scheduling efforts and tasks will be supported by TARC's planning and scheduling team. Service implementation, minor schedule adjustments, new routes planning and operator sign-ups process are responsibilities of TARC's Planning Department.

In addition, as part of this Request for Proposal (RFP) process, TARC is looking for scheduling training options and opportunities for its internal team to become highly proficient in trapeze scheduling.

TARC seeks and intends to award single or multi-vendor contracts for scheduling and training services for a term of two (2) years with an option to exercise an additional two (2) year term for a total of four (4) years to the highly qualified professionals or consulting firm(s) and best value proposal.

On May 7, 2021, TARC's Procurement Department released a solicitation seeking professional services to provide transit scheduling and training for TARC internal team. The intent is to award the resulting contract(s) with an initial term of two (2) years with an option to renew for an additional two (2) year term.

On June 4, 2021, TARC received three (3) responsible and responsive proposals from:

- Connetics Transportation Group (CTG)
- Neil Greenberg
- Transportation Management and Design, Inc. (TMD)

The evaluation committee consisting of five (5) TARC team members evaluated and scored the proposals according to the criteria prescribed in the solicitation. All three (3) proposals received high scores and deemed to progress to the next step of interviews and presentations. Subsequent to the interviews and as part of the step-2 process, the evaluation committee debriefed, evaluated and rescored the proposals based upon the criteria provided in the solicitation. CTG received the highest evaluation score in the Transit Scheduling area, while TMD received the highest score in Training offerings. Both pricing proposals were deemed fair, reasonable and responsive. A Best and Final Offer was requested from both contractors.



A collaborative decision was made to award the contract to both contractors:

- A negotiated contract to CTG for Transit Scheduling Services for an initial term of two (2) years, based on estimated scope of scheduling tasks and hourly rates pricing, for an estimated amount of \$135,574 with a two (2) additional year option in the amount of \$142,500 for a total not to exceed amount of \$278,074. Refer to CTG Proposal Exhibit B Pricing.
- A one (1) year contract to be awarded to TMD for Scheduling Training Services based on the proposed scope of work and hourly rates pricing, as attached, with a not to exceed amount of \$22,683 with additional direct billed cost related to travel and lodging if necessary. Refer to TMD Exhibit C.

Summary of Contracts:

- CTG Initial two (2) years \$135,574 with optional two (2) years extension \$142,500.
- TMD a one (1) year contract not to exceed \$22,683 with additional direct billed cost related to travel and lodging if necessary. Refer to TMD Pricing Exhibit C.

The Review Committee recommends awarding Transit Scheduling Services contract to CTG according to the pricing schedule in the Exhibit B and awarding the Scheduling Training Services contract to TMD, according to the pricing schedule in the Exhibit C. The CTG and TMD vendors' proposals for Transit Scheduling and Scheduling Training Services, respectively, are determined to be the most favorable to TARC's specific staff's needs.

This resolution requests the Board of Directors to authorize the Executive Director to enter into an initial term of two (2) years contract with CTG with an optional two (2) year extension for a not to exceed amount of \$278,074 for Transit Scheduling and to enter into one (1) year contract with TMD for Scheduling Training Services for a not to exceed amount of \$22,683 (with additional travel related cost if required).

Please feel free to contact me at 502-561-5100 if you have any questions. Thank you.



RESOLUTION 2021-29 Transit Scheduling and Scheduling Training Services

A Resolution authorizing the Executive Director to enter into:

- 1) An initial two (2) year contract, with an additional two (2) year option with CTG, based upon the attached statement of work and pricing schedule; and
- 2) A one (1) year contract with TMD for Scheduling Training Services according to the proposed scope of work and pricing schedule as submitted in the BAFO.

WHEREAS, TARC seeks consultants to provide services and assist TARC with Transit Scheduling and Scheduling Training; and

WHEREAS, TARC received the statement of work and the pricing proposal from three different consultants determined to be fair, responsive and responsible; and

WHEREAS, the evaluation committee consisting of five (5) team members evaluated and scored the proposals according to the criteria prescribed in the solicitation; and

WHEREAS, the CTG and TMD vendors' proposals for Transit Scheduling and Scheduling Training Services, respectively, are determined to be the most favorable to TARC's specific staff's needs: and

WHEREAS, these contracts will enable TARC to meet service scheduling needs and to train the internal staff to become proficient in trapeze scheduling.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Transit Authority of River City that:

The Executive Director is hereby authorized to enter into a contract for an initial term of two (2) years with CTG with an additional two (2) year option for a not to exceed amount of \$278,074 for Transit Scheduling Services and to enter into one (1) year contract with TMD for Scheduling Training Services for a not to exceed amount of \$22,683 (with additional direct billed travel related cost if necessary).

Mary Morrow, Chair of the Board of Directors

ADOPTED THIS 27TH DAY OF JULY 2021

EXHIBIT B - TMD TRAINING FOR TRANSIT SCHEDULING

TRANSPORTATION MANAGEMENT & DESIGN, INC.

2701 Loker Ave. West, Suite 110 Carlsbad, CA 92010

(760) 476-9600 tmdinc.net Terry Atwell
Procurement and Contract Administrator
Transit Authority of River City (TARC)
1000 W. Broadway
Louisville, KY 40203

Subject: <u>BEST AND FINAL OFFER TRANSIT SCHEDULING PROFESSIONAL SERVICES - TRAINING ONLY</u>

Dear Mr. Atwell and Selection Committee:

Transportation Management & Design, Inc. (TMD) is pleased to submit the following pricing to provide scheduler training to TARC. The breakdown of tasks matches those presented during our interview.

Labor/Tasks	Online Training	Classroom Training	Follow-Up Check-ins	Labor Hours	Labor Rate (Year 1)	Total Cost
Al Bolan – Senior Scheduler	2	80	12	94	\$140.25	\$ 13,183.50
Russ Chisholm – Principal			2	2	\$247.63	\$ 495.26
Administration	2	2	2	6	\$168.21	\$ 1,009.26
Total Labor Hours	4	82	16	102		
Total Labor Cost	\$ 616.92	\$11,556.42	\$ 2,514.68			\$14,688.02
Other Direct Costs						
Software fees*						
Individual Fixed						
Route Bundle (1						
license)	\$ 3,795.00					
Enterprise Fixed Route Bundle (up to 5 licenses)	\$ 7,995.00					
Total	4 7,555.55					
Total with Individual						
Fixed Route Bundle	\$ 4,411.92	\$ 11,556.42	\$ 2,514.68			\$ 18,483.02
Total with Enterprise Fixed Route Bundle	\$8,611.92	\$ 11,556.42	\$ 2,514.68			\$ 22,683.02

^{*} Based on number of licenses. Two options are included.

The Online Training includes the following courses:

- Basic scheduling
- Advanced scheduling building
- Advanced runcutting
- Advanced rostering
- GTFS

Schedule building efficiencies

July 19, 2021

- Runcut & roster efficiencies
- Implementing special services/special trips

VISION. PLAN. IMPLEMENT.



For Classroom Training, our price proposal assumes training will be conducted virtually. If in person classroom training is desired, travel costs such as airfare, meals, hotels, rental car, parking, mileage, etc. would be charged at actual cost. Receipts will be provided to substantiate each charge. The Follow Up Check-ins task assumes check-ins at each bid for one year.

Thank you for the opportunity to provide a detailed breakdown of our scheduler training pricing and for considering TMD. We are enthusiastic to work with TARC and look forward to hearing from you at your convenience.

Respectfully yours,

Transportation Management & Design, Inc.

China Langer

President

EXHIBIT B - CTG TRANSIT SCHEDULING SERVICES

Pricing

CTG is pleased to present the following pricing information for this proposal. As requested, we have provided fully loaded hourly rates for each individual/job classification that is likely to work on this project. The rates shown below are CTG's current 2021 rate. If awarded this contract and the additional two-year option is exercised, CTG requests a fee revision at the time of renewal to account for overhead, promotions and/or direct rate adjustments.

The RFP also requested that we provide an average fully loaded hourly cost. To arrive at this estimate, we have assumed the following likely distribution of time for task order assignments:

- Project Manager 20%
- Lead Scheduler 60%
- Scheduler/Transit Analyst 20%

Using this distribution, the average hourly cost is \$112.98 through the two-year contract term as shown below.

CTG 2021 Hourly Rate Schedule

Job Classification	Personnel	Fully Loaded Rate
Project Manager	Glen Waters	\$183.70
Lead Scheduler	Mark McComb	\$99.01
Scheduler/Transit Analyst	Alex DePriest	\$84.16
	Average Hourly Cost	\$112.98

With regards to a total cost estimate, we have assumed a need for 200 labor hours for each choose-up for a total of 1,200 labor hours over the duration of the two-year contract. This equates to an estimated fee of \$135,574 for the full two-year contract term. However, we understand that choose-up impacts can range from minimal adjustments to complete system restructuring. Thus, our level of effort can be tailored in advance of each choose-up, using the previously outlined hourly rates.

Estimated Hours Allocated Per Choose-Up

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor
1 - Project Management	8			8
2 - Route Definition	8	8	32	48
3 - Trip Building	8	32	8	48
4 - Blocking	8	40		48
5 - Run Cutting	8	40		48
Total Hours	40	120	40	200

Estimated Two-Year Cost

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor	Total Labor Cost
1 - Project Management	48			48	\$8,818
2 - Route Definition	48	48	192	288	\$29,729
3 - Trip Building	48	192	48	288	\$31,867
4 - Blocking	48	240		288	\$32,580
5 - Run Cutting	48	240		288	\$32,580
Total Hours	240	720	240	1,200	\$135,574

Finally, the RFP suggests a fixed-price contract to be awarded to the firm selected to provide Transit Scheduling Professional Services. However, it is our experience that the level of effort can vary significantly from choose-up to choose-up. With that in mind, CTG would like to recommend a cost-plus contract where labor expenses are only billed if and when they are incurred.

Annual Cost

A breakdown of cost by year has also been provided. This estimate assumes an equitable distribution of service adjustments and scheduling services across each year of the contract. For the Year 3 and Year 4 options, an annual 3% rate adjustment has been applied as allowed in Addendum 3 of the RFP.

Estimated Year 1 Cost

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor	Total Labor Cost
1 - Project Management	24			24	\$4,409
2 - Route Definition	24	24	96	144	\$14,864
3 - Trip Building	24	96	24	144	\$15,934
4 - Blocking	24	120		144	\$16,290
5 - Run Cutting	24	120		144	\$16.290
Total Hours	120	360	120	600	\$67,787

Estimated Year 2 Cost

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor	Total Labor Cost
1 - Project Management	24			24	\$4,409
2 - Route Definition	24	24	96	144	\$14,864
3 - Trip Building	24	96	24	144	\$15,934
4 - Blocking	24	120		144	\$16,290
5 - Run Cutting	24	120		144	\$16.290
Total Hours	120	360	120	600	\$67,787

Estimated Year 3 Cost

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor	Total Labor Cost
1 - Project Management	24			24	\$4,541
2 - Route Definition	24	24	96	144	\$15,310
3 - Trip Building	24	96	24	144	\$16,412
4 - Blocking	24	120		144	\$16,779
5 - Run Cutting	24	120		144	\$16.779
Total Hours	120	360	120	600	\$69,820

Estimated Year 4 Cost

Task	Glen Waters	Mark McComb	Alex DePriest	Total Labor	Total Labor Cost
1 - Project Management	24			24	\$4,677
2 - Route Definition	24	24	96	144	\$15,770
3 - Trip Building	24	96	24	144	\$16,904
4 - Blocking	24	120		144	\$17,282
5 - Run Cutting	24	120		144	\$17,282
Total Hours	120	360	120	600	\$71,915